

# THE EDGE BURGESS

THE LATEST FROM THE SUPERYACHT WORLD

SPRING 2012

**Show stoppers**  
for sale & charter

**Don't miss the boat**  
Charter the best in the  
Mediterranean

**Off the beaten track**  
Explore the Balkans and the  
South Pacific this summer

**New to the Burgess fleet**  
16 new signings not to missed



*This american beauty  
has stolen hearts across  
the superyacht world*

*Cakewalk*



## RASSELAS

### STATS

**LENGTH** 62M (203.4FT)

**BUILT** 2005 FEADSHIP DE VRIES

**FOR SALE** EUR 55,000,000 (VAT PAID)

“

One of the finest  
Feadship's ever  
delivered is for sale

”

# Inside

I always think the Mediterranean season really starts with the Monaco Grand Prix, which is now just a few weeks away. If spring turns your thoughts to holiday cruising, look no further than the Burgess portfolio of prestigious yachts for sale and charter.


Our 2012 fleet is bigger, better and more spectacular than ever. There are some incredible opportunities on the market to acquire a vessel that will transform your yachting experience, not just this season, but for years to come. We have featured some of the best in the following pages, but not all yachts for sale are in the public eye, so do speak to your Burgess broker.

Meanwhile, act quickly! There is still time to reserve an amazing yacht in time for this summer's cruising on or off the beaten track, with the help of our expert charter team.

I'm looking forward to catching up with old friends and new clients at many events this year, not least the Hainan Rendez-Vous and Singapore Yacht Show, where Burgess will be presenting the brand new Feadship Helix in partnership with the shipyard. Meanwhile, wherever you are in the world, I wish you an enjoyable season of superyacht cruising.

**Jonathan Beckett**  
Burgess Chief Executive





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**“THE ONLY WAY TO EXPERIENCE  
THE FULL BREADTH AND  
BRILLIANCE OF TODAY’S  
SUPERYACHT FLEET IS TO  
GET ON BOARD  
WITH BURGESS”**



# The Power Br

**The superyacht market continues to prove resilient as experienced buyers (and those less exposed to volatile Western economies) take advantage of some exceptional opportunities.**

Still, we are in unfamiliar waters. Clients selling or buying (or both) would do well to use a broker with a full range of skills and, crucially, a global network. In today's market, events in China and India are as important as what happens in Moscow or London.

We have recently seen burgeoning interest in yacht ownership in both Brazil and Australia. The continuing rise of personal wealth in Asia has had an impact on a number of deals recently, with

interest focusing on new yachts for entertainment and socialising, rather than family cruising. It looks unlikely that prices in new construction can go any lower, as shipyards are constrained by overheads. Throw in the improved lead times, and this could be a good time to consider custom-building if you are seeking something utterly unique and personal. Bear in mind, though, that the market in pre-owned yachts remains occupied with some impressive inventory. It is hard to see past some of the pedigree beauties we have for sale at the moment.

2012 is shaping up to be an exciting year for the Burgess brokerage team. Yachting still offers the ultimate leisure experience, but in the new climate, the decision to buy must be justified rationally. Only an experienced broker can help an owner balance the commercial equation by advising on re-sale value, provenance, quality, running costs and potential for charter revenue. For the full story, you must talk to your Burgess broker.





# okers

**“WE EXPECT LITTLE  
PRESSURE ON PRICES  
EITHER WAY IN THE NEXT  
FEW MONTHS AND  
THE OUTLOOK IS MORE  
POSITIVE FOR  
2012 AS CONFIDENCE  
RETURNS TO MARKETS  
BEYOND EUROPE”**

Tim Wiltshire  
Group Sales Director, London

**28**

**15%**  
INCREASE

**32**

YACHTS  
SOLD IN  
**2010**

YACHTS  
SOLD IN  
**2011**

ESTIMATED  
**40+**

FORECAST FOR  
**2012**  
YACHTS SOLD





**FOR SALE** >>

When **CAKEWALK** was delivered in 2010, she stole hearts across the superyacht world. Since then, she has more than lived up to first impressions, turning heads and seducing charter guests wherever she goes. Now, she could be yours...



*american  
beauty*





## You could now own one of the most significant superyacht deliveries of recent times.

Cakewalk is not just a pretty face. At 85.6 metres (280.9ft), she is the largest volume yacht ever constructed in the USA. The beauty of Tim Heywood's sweeping exterior does not deceive: this imposing yacht is superbly conceived for luxurious private cruising and/or chartering.

All six spacious guest suites are on the main deck, commanding sweeping views through large picture windows. On the level above, the owner's apartment comprises a master suite with his and hers marble bathrooms, study, gymnasium and day spa. The latest in communications, audio-visual and entertainment systems are specified throughout.

The Elizabeth Dalton interior is grand without being over-formal; exotic wood, marble and bespoke furnishings lend the yacht a country-mansion appeal. An elevator links four of the six decks, which offer plenty of options for al fresco relaxation and entertaining. The sun deck features a bar, dining tables and jacuzzi pool, while gullwing doors conceal an armada of tenders, four waverunners and a full inventory of watersports equipment.



### **CAKEWALK >>**

**LENGTH**  
85.6m (280.9ft)

**BUILT**  
2010, Derecktor Shipyards, USA

**EXTERIOR DESIGN**  
Tim Heywood Design

**INTERIOR DESIGN**  
Dalton Design

**GUESTS**  
12/14 guests in 7 suites

**FOR SALE**  
Price on Application

For details, please contact  
your preferred Burgess office.



# SMERALDA

*the superyacht of the future  
has been launched!*

.....  
**This fast and fabulous 77 metre eco-friendly superyacht is effortlessly cool and will turn heads the world over. The innovative Smeralda is nearing completion and is now ready for her first owner to take possession for a full summer of cruising.**  
.....

The launch of **Smeralda** has been one of the most eagerly-anticipated events of the superyacht world, and the excitement reached fever pitch as this spectacular yacht emerged into the spring sunshine in mid-March. The third yacht in Espen Øino and Hanseatic Marine's award-winning Silver Series, **Smeralda** boasts a variety of enhanced features, ranging from her technical specification to her deck layout, guest areas and interior décor.

With her distinctive super-sleek profile and chic contemporary interior, the quality of **Smeralda's** craftsmanship is impeccable and has already attracted considerable interest from prospective purchasers. No fewer than 9 versatile guest suites can be configured to suit family groups or different parties, making her ideal for both private and charter enjoyment. The Owner's Apartment occupies the entire upper deck level and features a large private aft facing terrace.

An impressive sea-level beach club with gym and massage room extends to a fully customised 8-person spa and sauna, while large outdoor living areas include a unique air-conditioned al fresco dining area with wraparound removable glass panels, a glass-fronted jacuzzi and outdoor cinema. **Smeralda** also features a helicopter touchdown pad.







The exceptional 77m **Smeralda's** unique credentials include incredible speed, performance and long range fuel-efficiency



“

*Top speeds of close to 30 knots, with a range of 4,500 nautical miles at 18 knots*

”

#### **SMERALDA >>**

**LENGTH**  
77m (252.6ft)

**BUILT**  
2012, Hanseatic Marine, Australia

**EXTERIOR DESIGN**  
Espen Øino International, Monaco

**INTERIOR DESIGN**  
Vain Interiors, Germany

**GUESTS**  
Total guest accommodation for 22  
Private Owner's Apartment with saloon,  
office and large secluded terrace  
3 x VIP double suites  
6 x guest twin cabins with pullman each

**FOR SALE**  
Price on Application

Sea trials will take place in April and the yacht will be delivered in early summer. For a full status report or to arrange a viewing of the yacht in Western Australia, please contact your preferred Burgess broker.



**FOR SALE >>**

**USD 69,500,000**



“

Stunning full-beam  
owner's suite and  
4 individual guest  
staterooms

”

# Flawless Fe





AS **APRIL FOOL** EMERGES FROM THE YARD AFTER AN EXTENSIVE REPAINT OF HER HULL AND SUPERSTRUCTURE, SHE OFFERS A LESSON IN PERFECTION. OFFERED FOR SALE AT AN EXCEPTIONAL PRICE THIS IS THE IDEAL EXAMPLE OF EVERYTHING A CONTEMPORARY SUPERYACHT OUGHT TO BE...

**April Fool exudes Feadship quality and faultless design. Created to meet the exacting standards of highly experienced owners, this is an exemplary yacht in peak condition. A signature curve sweeps from aft to forward, adding distinction to an exterior profile based on the classic lines of Feadship, making her instantly recognizable.**

Every detail aboard this immaculate yacht is designed to work beautifully. An elevator rises from the lower deck all the way to the sundeck. Dramatic azure glass panels illuminate the central staircase. A custom-made, electric, carbon-fibre awning offers shade on the sundeck.

April Fool's as-new interior is crisp, clean and fresh, enhanced by large windows and superlative views. In addition to a superb full-beam owner's suite on the main deck, the yacht has 4 spacious staterooms. With quarters for up to 18 crew and state-of-the-art on board logistics and entertainment options, April Fool is designed to facilitate the highest standards of service.

***April Fool is an outstanding buy! Phone Burgess direct for price point information!***

## **APRIL FOOL >>**

### **LENGTH**

61m (200ft)

### **BUILT**

2006, Feadship Royal Van Lent,  
The Netherlands

### **EXTERIOR DESIGN**

De Voogt Naval Architects

### **INTERIOR DESIGN**

Larvor Design, Janet Leroy

### **GUESTS**

10/12

### **FOR SALE**

USD 69,500,000

Don't miss the opportunity to acquire one of the very best 60m yachts afloat. To view, or for full specifications, please contact your preferred Burgess broker as soon as possible.

# **adship**





**FOR SALE >>**

**PRICE ON APPLICATION**

**CANDYSCAPE II >>**

**LENGTH**  
61.8m (202.8ft)

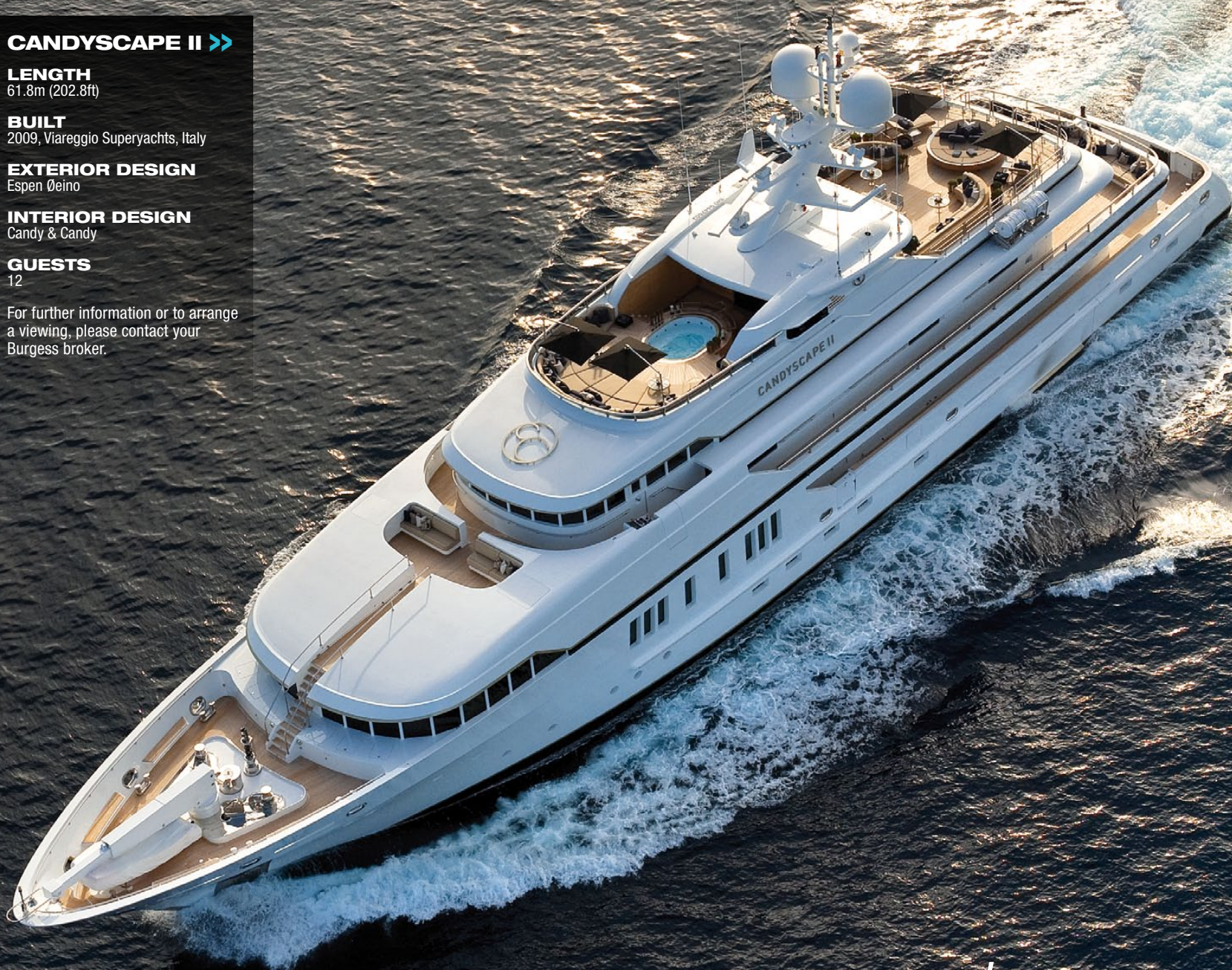
**BUILT**  
2009, Viareggio Superyachts, Italy

**EXTERIOR DESIGN**  
Espen Øeino

**INTERIOR DESIGN**  
Candy & Candy

**GUESTS**  
12

For further information or to arrange  
a viewing, please contact your  
Burgess broker.



# eye candy

Step aboard **Candyscape II** and enter a world that reflects the limitless imagination of interior designers Candy & Candy of London. Technology and luxury rule in a truly incredible yacht where original design displays an elegant lightness of touch...



“Beautifully designed interior and deck spaces reflect the creative vision of Nick and Christian Candy”

***Candyscape II is all about the detail. Her beautifully designed interior and deck spaces reflect the creative vision of Candy and Candy. Sophisticated modernity meets 1930s glamour, as dramatic contrasts of black and white, marble, glass and precious metals emphasise light and shade, with absolutely no expense spared.***

Light and technology rule. The glass wall of the well-equipped gym is threaded with silk for privacy. A glass elevator connects all decks, and transparent floor panels turn opaque when someone walks over them. A transparent grand piano plays itself and a magical mirror will remember what you wore.

The master suite enjoys a 180-degree panorama over the bow and there are a further five guest cabins, including a VIP suite on the main deck. Outdoor living is just as luxurious. The spectacular sundeck features a spa pool, a bar and a circular sunbed that automatically tracks the sun and delivers cooling water mist at the touch of a button. Live the dream!



“Candyscape II is more than a home; it is a floating showcase of the very best nautical technology combined with the most luxurious interior designs and innovations ever put to sea. There is no place on earth like it.”

**Christian Candy**  
CEO Candy & Candy





# NEW SIGNINGS FOR SALE

01



02



03



\* Not for sale to US residents while in US waters





## 01 LADY CHRISTINE

Now offered for sale with a major price reduction. A high volume, pedigree yacht now offered for sale with a major price reduction. Lady Christine's facilities include a spectacular full beam Owner's suite with private deck, a gymnasium and indoor/ outdoor sun lounge. Her aft deck is designed for helicopter operations and she has zero speed stabilisers for comfort at anchor.

**LENGTH** 55.6M (182.5FT)  
**BUILT** 2001 (REFIT 2007),  
 OCEANCO, THE NETHERLANDS  
**GUESTS** 10

**FOR SALE**

**EUR 19,950,000**

## 02 INEVITABLE\*

For sale for the first time since her extensive 18 month long rebuild at Feadship De Vries, this classic gentleman's yacht represents the ultimate in Feadship quality. Take advantage of the plentiful outdoor spaces and relax in the sky lounge with its game table and bar before retiring to one of five luxurious staterooms. In excellent condition and available now for immediate turn key cruising.

**LENGTH** 49.8M (163.4FT)  
**BUILT** 1990 (REFIT AND REBUILD 2008/9), FEADSHIP, DE VRIES, THE NETHERLANDS  
**GUESTS** 10

**FOR SALE**

**USD 27,500,000**

## 03 SOKAR

One of the most outstanding yachts of her era with striking lines exuding strength, power and beauty, Sokar boasts exceptional volume and offers spacious accommodation for 18 guests. With an impressive cruising speed of 18 knots and a 6,900 mile range, Sokar is ideal for worldwide cruising in the height of luxury and all interest is encouraged.

**LENGTH** 63.8M (209.2FT)  
**BUILT** 1990 (REFIT AND REBUILD 1999), CODECASA, ITALY  
**GUESTS** UP TO 22

**FOR SALE**

**USD 25,000,000**

## 04 RAMSES

Now reduced in price: The unique, pedigree Feadship Ramses boasts the classic, vintage Bannenberg exterior lines with a refitted, inviting interior. Low levels of private use only by a very discerning owner, plentiful and flexible accommodation and a comprehensive maintenance schedule, this is a superb yacht at a realistic price.

**LENGTH** 43.2M (141.7FT)  
**BUILT** 1981 (1995), FEADSHIP, DE VRIES, THE NETHERLANDS  
**GUESTS** UP TO 14

**FOR SALE**

**USD 5,750,000  
 (VAT PAID)**

## 05 AQUALIBRIUM\*

Aqualibrium was custom-built for a seasoned yacht owner, to exacting standards. Her luxury Francini interior allows for natural light and spectacular sea views throughout, and comfortable accommodation for 10 guests. Expansive deck areas, swim platform and water toys spell fun in the sun.

**LENGTH** 40M (131.2FT)  
**BUILT** 1994 (REFIT 2007), CRN ANCONA SPA, ITALY  
**GUESTS** 10

**FOR SALE & CHARTER**

**FOR SALE**

**USD 7,450,000**

**FOR CHARTER**

**FROM EUR 91,000 P/W**

## 06 INFATUATION

A stunning new addition to the sailing yacht market, Infatuation is a proven design built to a very high standard and boasts the Jongert patented folding keel, reducing her draft from 5.1m to 2.75m, ideal for shallow draft cruising. Her clever layout offers a good combination of indoor and outdoor living spaces, including a full beam owner's suite.

**LENGTH** 41.5M (136.3FT)  
**BUILT** 2004, JONGERT BV, THE NETHERLANDS  
**GUESTS** UP TO 9

**FOR SALE & CHARTER**

**FOR SALE**

**EUR 8,500,000**

**FOR CHARTER**

**FROM EUR 60,000 P/W**





**VIRGINIAN** 62.3m  
POA

**COLUMBUS 200 CLASSIC** 60m  
EUR 32,000,000

**\*EXCELLENCE III** 57.3m  
USD 45,950,000

**S CAPE** 57.2m  
EUR 14,950,000

**GALAXY** 56m  
EUR 28,000,000

**PROTEKSAN TURQUOISE NB55** 75m  
EUR 57,500,000



**SUNRISE** 52.8m  
USD 29,500,000



**SHANDOR** 50m  
EUR 6,975,000 (VAT PAID)



**PERSEUS** 49.8m  
EUR 14,900,000



**AUSTRALIS** 48m  
USD 19,950,000



**BLUE ICE** 45.7m  
USD 24,900,000



**APPLAUSE** 45.5m  
USD 6,500,000



**BIG D** 45.1m  
USD 7,900,000



**SILVER DREAM** 43.8m  
EUR 10,900,000



# The Best of the Best

**WATERLILY** 43.4m  
EUR 14,950,000



**\*KINGFISHER** 43.3m  
USD 9,750,000



**BIG ZIP** 43.3m  
USD 24,000,000



**SEA DREAM** 43m  
USD 12,950,000



**ELEMENT** 42.7m  
EUR 7,950,000



**NEW SUNRISE** 61.3m  
EUR 28,500,000



**INFATUATION** 41.6m  
EUR 8,500,000



**\*BLIND DATE** 41m  
USD 9,500,000



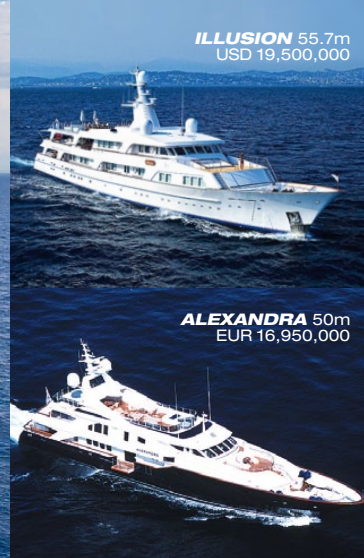
**SILVER SHALIS** 40m  
USD 3,950,000



**GLADIUS** 38.7m  
EUR 8,750,000



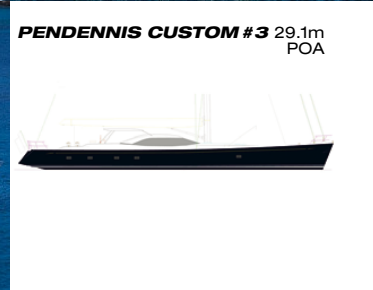




A hand-picked selection from the 100+ star quality yachts in the Burgess Central Agency fleet, the best choice of superyachts for sale in the world.

**CONTACT OUR BROKERAGE TEAM FOR THE LATEST SIGNINGS AND PRICES, AND START THE SUMMER IN STYLE...**

\* Not for sale to US residents while in US waters





# Burgess & Feadship collaborate at key events

The Burgess team is delighted to be participating in both the Hainan Rendez-Vous and the Singapore Yacht Show, where we will be collaborating with the pedigree European shipyard, Feadship. As market leaders in the industry, Burgess and Feadship are delighted to be able to introduce potential superyacht owners in the Asia Pacific region to the ultimate yachting lifestyle, in the form of the fabulous new 45m yacht, Helix.

Delivered in The Netherlands by Royal Van Lent in 2011 and represented by Burgess as Central Agents for the sale, Helix is a superb motor yacht with an outstanding pedigree, and this is a purchase opportunity without equal for new or experienced yacht owners. Private inspections by appointment are highly recommended and Burgess brokers will be on hand to advise on all aspects of superyachting.

***“Helix is an exceptionally refined superyacht that is sure to hold her value. To have the opportunity to present a brand new Feadship to a dedicated Chinese audience is a landmark moment - there is a sense of history being made.”***

Dick van Lent,  
Feadship Director

## HELIX STATS

**LENGTH** 44.7M (146.7FT)  
**BUILT** 2011 FEADSHIP, ROYAL VAN LENT  
**FOR SALE** EUR 33,500,000





**5-8 APRIL**

# HAINAN RENDEZ- VOUS

China's largest yacht show, and an annual four-day event that attracts the region's ultra high net worth individuals to the Riviera-like shores of Sanya, for an unforgettable experience of intensive networking, fabulous entertainment, big ticket shopping and lifestyle discovery.

**[hainanrendezvous.com](http://hainanrendezvous.com)**

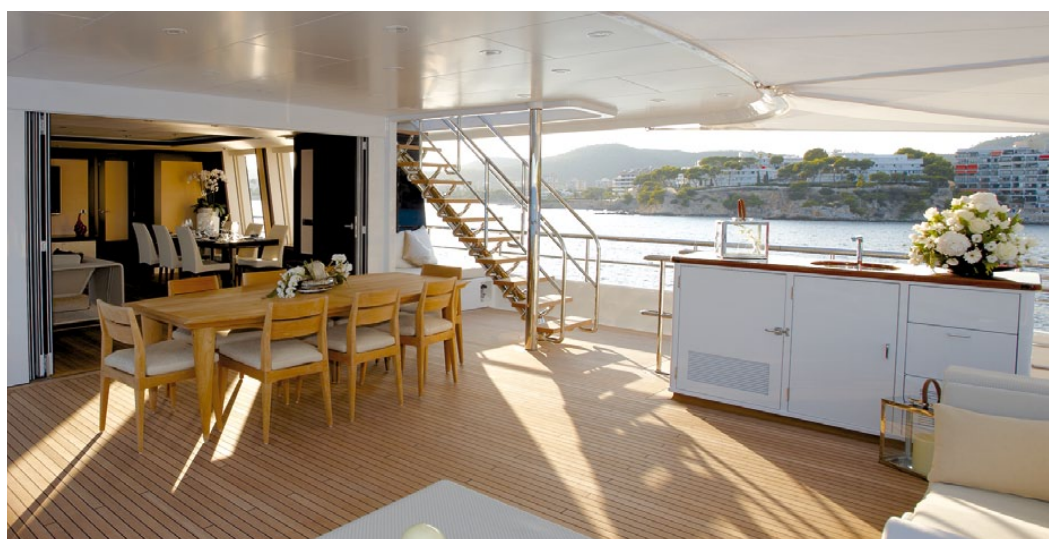
**27-29 APRIL**

# SINGAPORE YACHT SHOW

The Singapore Yacht Show is the luxury lifestyle event of high-end yachting. Held over three days at the beautiful ONE°15 Marina Club, the show offers the chance to view some of the finest superyachts. A host of social engagements presents the perfect networking opportunity, culminating in the dazzling Singapore Yacht Show Gala Dinner.

**[singaporeyachtshow.com](http://singaporeyachtshow.com)**

***Enjoy Burgess expertise and hospitality by contacting us ahead of your visit. Or find us on the quayside, with Feadship Helix.***





# Don't miss the boat

From May to September, superyacht society gravitates to the Med. It is party time on the Riviera, beach clubs throng with the chic and the beautiful. Wide blue bays invite you into the water, while ancient towns entice you beyond the harbour wall.

Whether your idea of a perfect summer is dancing 'til dawn in the clubs of St Tropez or Porto Cervo, or slipping away to the seclusion of a Greek island, now is the time to book your Mediterranean charter.

It is so easy to move from harbour to anchorage, to hop from port to port. Give yourself time to explore further afield, head to Portofino, or south to Corsica, Sardinia, Capri and the Amalfi Coast, or beyond, to the Aeolian Islands and Sicily.

Still further east, Venice awaits, gateway to Croatian cruising, for unspoilt natural beauty bejewelled with ancient history...

Your first port of call must be the Burgess charter team. Our 2012 Mediterranean charter fleet includes many of the most head turning and luxurious yachts in the world. Our experienced brokers have an in-depth knowledge of the yachts, their captains and crews. Let us help you choose the ideal yacht for your party and plan the perfect itinerary. We can also advise on provisioning, transport to and from the yacht and regulatory requirements such as visas or dive certificates. There is still time to book a charter for this summer, so come and play in the perfect superyacht playground.

## **SUMMER CRUISING 2012**



s  
at!



**“Our 2012  
Mediterranean  
charter fleet  
includes many of the  
most head turning  
and luxurious yachts  
in the world.”**







# Nero

1.

AWARD WINNING

A World Superyacht Awards finalist, Nero is designed along elegant, classical lines, creating a romantic environment where each detail is attended to by a discreet and experienced crew. The owner's suite has a private sundeck and separate pool. Outside, warm teak and steamer chairs on the promenade deck; inside, all the latest entertainment and communication equipment.





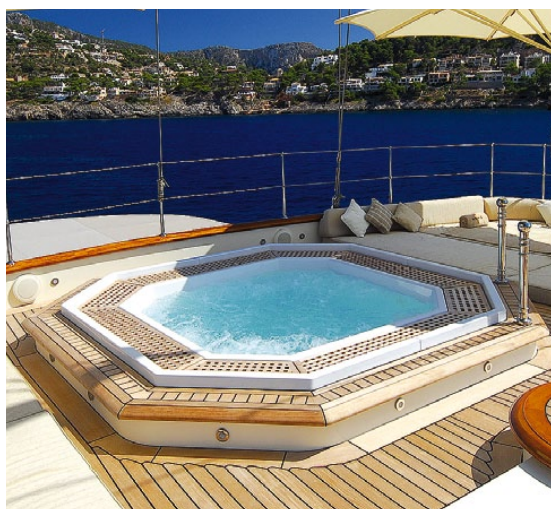
## **NERO**

### **STATS**

**LENGTH** 90.1M (295.6FT)  
**BUILT** 2008, CORSAIR  
**YACHTS**  
**GUESTS** 12

**CHARTER RATES:**  
HIGH SEASON  
EUR 420,000 P/W MYBA  
LOW SEASON  
EUR 385,000 P/W MYBA

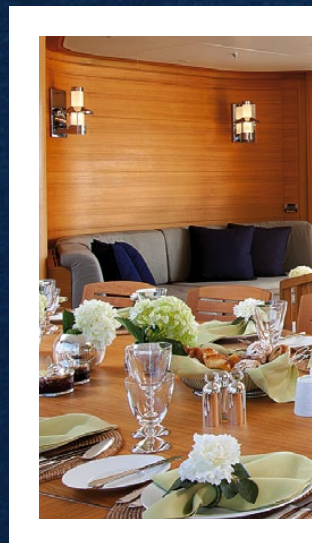
**FOR SALE:**  
EUR 67,500,000





# INTRODUCING THE BRAND NEW **Seanna** FOR CHARTER

Be the first to charter the fabulous Seanna this summer as she embarks on her inaugural Mediterranean season. You'll enjoy superyacht living in the lap of luxury and every conceivable amenity aboard this beautifully appointed yacht with her first-class crew.







Seanna offers a sea level beach club, indoor/outdoor gym, massage therapy room, cinema, vast sun deck and much more.....

## SEANNA

### STATS

**LENGTH** 65M (213.3FT)  
**BUILT** 2011, BENETTI, ITALY  
**GUESTS** UP TO 12

### CHARTER RATES

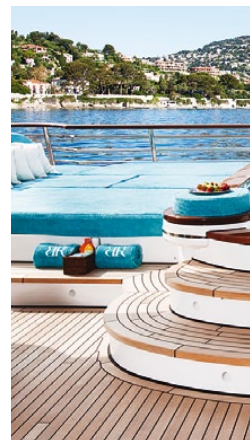
HIGH SEASON  
 EUR 462,000 PER WEEK

LOW SEASON  
 EUR 434,000 PER WEEK

# 2.



## 4 SHOWSTOPPERS FOR MEDITERRANEAN CHARTERS





## BATON ROUGE

### STATS

**LENGTH** 62.5M (205.1FT)  
**BUILT** 2010, ICON YACHTS,  
THE NETHERLANDS  
**GUESTS** 12

### CHARTER RATES

HIGH SEASON  
EUR 455,000 PER WEEK

LOW SEASON  
EUR 420,000 PER WEEK

# Baton Rouge



## UNIQUE AND SPECTACULAR

Designed and custom built for very experienced and discerning owners, **Baton Rouge** offers the finest superyacht charter experience. With 6 decks, 7 guest cabins and acres of space spread across her stunning interior areas and well planned deck levels, this is the perfect yacht to enjoy the Mediterranean in ultimate style, luxury and comfort.

# 3.







## 4 SHOWSTOPPERS FOR MEDITERRANEAN CHARTERS

# 4.

### **CINDERELLA IV**

#### **STATS**

**LENGTH** 39M (128FT)  
**BUILT** 2009, VITTERS  
**SHIPYARD** BV, HOLLAND  
**GUESTS** UP TO 8

#### **CHARTER RATES**

HIGH SEASON  
EUR 84,000

LOW SEASON  
EUR 77,000





# *Sail Away* **Cinderella IV**

For novice and expert sailors alike, **Cinderella IV** offers the perfect introduction to the excitement and luxury of sail-powered superyachting. Her experienced crew, luxurious accommodation and sparkling performance guarantee a fantastic charter.





# NEW CHARTER OPPORTUNITIES





# 02



# 04



## 01 ICON

Icon is nothing short of spectacular, with a modern, sleek interior and state-of-the-art facilities. She offers a duplex master suite and five four further guest cabins providing direct access to the enormous aft beach club, with its gym, sauna and water's edge saloon. There is also a fifth VIP cabin on the upper deck. With an experienced crew of 19 catering to your every need, enjoy a sophisticated charter experience.

**LENGTH** 62.5M (205.1FT)  
**BUILT** 2010, ICON YACHTS, THE NETHERLANDS  
**GUESTS** UP TO 12

### CHARTER RATES

**SUMMER MEDITERRANEAN**  
 EUR 425,000  
**WINTER CARIBBEAN**  
 USD 475,000

## 02 CLOUD 9

Looking for fun in the sun? Look no further than Cloud 9. Famous for her award-winning, ultra-stylish Andrew Winch interior, this yacht is not just a pretty face. Six luxurious guest cabins include a VIP suite with private balcony. There is a 3m HD screen in the upper saloon, a well-equipped gym and an array of water toys including a 20m water slide.

**LENGTH** 60M (196.9FT)  
**BUILT** 2009, CMN SHIPYARD FRANCE  
**GUESTS** UP TO 12

### CHARTER RATES

**SUMMER MEDITERRANEAN**  
 HIGH SEASON  
 EUR 343,000 P/W, MYBA TERMS  
 LOW SEASON  
 EUR 315,000 P/W, MYBA TERMS

## 03 HEMISPHERE

Hemisphere takes catamaran sailing to a new level. Curvy and spacious, with a cool beach house interior, her vast flybridge sundeck has a superb jacuzzi and 360° views. Guest accommodation includes two equally luxurious VIP suites with their own balconies. Take your pick of water toys (the tender deploys James Bond style from bomb doors between the hulls!) or lounge on the trampoline with a good book.

**LENGTH** 44.2M (145FT)  
**BUILT** 2011, PENDENNIS SHIPYARD LTD, UK  
**GUESTS** UP TO 12

### CHARTER RATES

**SUMMER MEDITERRANEAN**  
 EUR 196,000 / EUR 175,000  
**WINTER CARIBBEAN**  
 USD 266,000 / USD 245,000

## 04 LADY LINDA

Brand new for 2012, the lovely Lady Linda offers a totally relaxing charter experience for 12 guests in six elegant suites. Her contemporary art deco Evan Marshall interior is designed for comfort, a priority that extends from her full beam panoramic sky lounge, to the exterior air-conditioning that keeps the spacious aft deck at the perfect temperature.

**LENGTH** 57M (187FT)  
**BUILT** 2012, TRINITY YACHTS INC, USA  
**GUESTS** UP TO 12

### CHARTER RATES

**SUMMER MEDITERRANEAN**  
 EUR 350,000 / EUR 322,000



# GETTING AWAY FROM IT ALL

## ***Charter Unbridled in the South Pacific***

For some people, the joy of chartering a super yacht lies in the exploration of new places, the discovery of cruising grounds away from the melée of the Med. Chartering a superyacht off the beaten track offers all the adventure without the effort. However remote the location, your yacht has all the amenities of a floating palace.

The Burgess charter team has an unrivalled knowledge of which yachts are available, where in the world and when. With our global network and longstanding contacts in the superyacht world, we can arrange exclusive opportunities to charter in areas rarely visited by luxury yachts.

Where can I go, where nobody else is going, this summer? How far ahead do you need to plan a more remote charter? How do we get to and from a yacht in the middle of nowhere? Do the Captain and crew have a good knowledge of these waters? Our charter brokers have the answers to all these questions and more. So if you are tempted to head off into new waters, call the Burgess charter team now, and start planning the adventure of a lifetime.



.....

*From the Seychelles to the South Pacific, from Alaska to Antarctica, today's superyacht fleet offers the opportunity to explore further afield without compromising on luxury.*

.....



**OFF THE  
BEATEN  
TRACK**

***“The island groups in French Polynesia cover 4,167 square kilometres and cruising around these islands provides the ultimate adventure”.***

Lesley Excoffon,  
Charter Broker

**UNBRIDLED  
STATS**

**LENGTH** 58.2M (191FT)  
**BUILT** 2009, TRINITY YACHTS  
INC, USA  
**GUESTS** UP TO 12

**SPECIAL OFFER  
FOR SOUTH PACIFIC**  
USD 300,000 PER WEEK





**OFF THE  
BEATEN  
TRACK**



## **GENEVIEVE STATS**

**LENGTH** 36.9M (121.1FT)  
**BUILT** 1996 (REFURBISHED  
2010), ALLOY YACHTS,  
NEW ZEALAND  
**GUESTS** 8/9

### **CHARTER RATES**

HIGH SEASON  
EUR 70,000

LOW SEASON  
EUR 63,000

# GENEVIEVE IN THE SOUTH PACIFIC

Few seascapes are as evocative of paradise than the coral islands of the South Pacific, and few yachts grace them as elegantly as the Dubois-designed **Genevieve**. Recently refurbished to the highest standards, this wonderful yacht offers comfortable accommodation for 8/9 guests in four ensuite cabins. Spacious deck areas for al fresco dining or lounging in the sun, and an adventurous crew with experience of sailing this scintillating yacht in all conditions, promise the charter of a lifetime.

### **SUMMER 2012 - SOUTH PACIFIC**

**MAY, JUNE, JULY & AUGUST** - MARQUESAS, TUAMOTU, TAHITI

**AUGUST & SEPTEMBER** - TONGA

**SEPTEMBER & OCTOBER** - TONGA, FIJI



**OFF THE  
BEATEN  
TRACK**

Cruising the most remote Fijian islands, with their empty golden beaches, spectacular reefs and unique culture requires an invitation from the Chief of each island. Only a handful of superyachts have ever visited this stunning and unspoilt part of the world. Don't miss the chance to join Noble House here in 2012.

# NOBLE HOUSE IN FIJI

## **NOBLE HOUSE STATS**

**LENGTH** 53.9M (176.91FT)  
**BUILT** 1996 (REFURBISHED  
2011), SENSATION YACHTS,  
NEW ZEALAND  
**GUESTS** UP TO 12

**FOR SALE**  
USD 25,000,000

**CHARTER RATES**  
HIGH SEASON  
USD 199,000





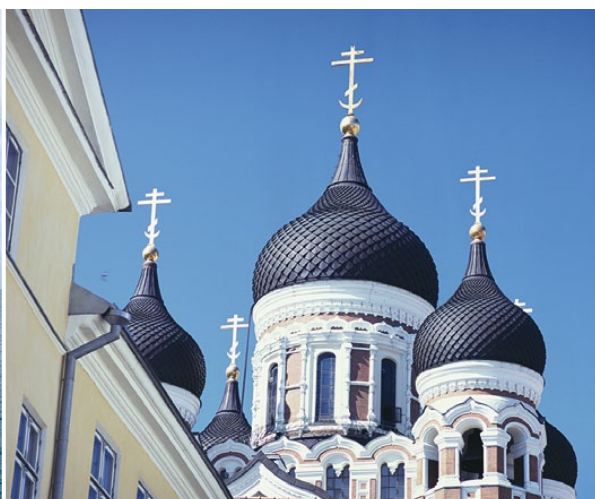
## OFF THE BEATEN TRACK



### MAJESTIC STATS

**LENGTH** 61.2M (200.8FT)  
**BUILT** 2007 FEADSHIP, ROYAL  
VEN LENT, NETHERLANDS  
**GUESTS** UP TO 12

**CHARTER RATES**  
HIGH SEASON  
EUR 399,000  
  
LOW SEASON  
EUR 378,000





# MAJESTIC

## ***in the Baltics & Northern Europe***

Escape the Riviera rush aboard Majestic this summer in Northern Europe. Whether you enjoy the tranquillity of secluded bays or the drama of spectacular landscapes, these northern lands offer a myriad of delights. Visit Norway's breathtaking Fjords, the big islands and golden beaches of Denmark or Sweden's endless archipelago and charming fishing ports. When you aren't soaking in the culture of the cruise, enjoy Majestic's on board facilities including her state-of-the-art audiovisual equipment, cinema, jacuzzi and gymnasium. Book early to avoid disappointment!





## **Mallorca Superyacht Days** **April 28th - 30th**

Burgess will be taking part in Spain's first superyacht show, the inaugural Mallorca Superyacht Days, taking place on our doorstep in Port Adriano. This is an exclusive event, featuring around 30 superyachts over 24m, and open only to the invited guests of participating companies. Burgess will be presenting a selection of superb yachts for sale and charter, including:

### **APRIL FOOL**

61m (200ft), Feadship Royal Van Lent, 2006

### **RASSELAS**

62m (203.4ft) Feadship De Vries, 2005

### **BLUE ATTRACTION**

36.7m (120.4ft) Amels Holland BV

### **BENITA BLUE**

33.7m (110.6ft) Evolution Yachts

### **SEL**

23m (75.46ft) Dalla Pieta, 2008

Burgess would be delighted to be your hosts for the Mallorca Superyacht Days. To make arrangements for your visit, please contact Jamie Small: tel +34 971 495 413  
mobile +34 672 070 005 > [jsmall@burgessyachts.com](mailto:jsmall@burgessyachts.com)

## **Burgess has recently recruited a number of key industry professionals who bring their experience and insight to a business that is going from strength to strength.**

Not only are we committed to investing in our US operation, recruiting the best people to take us forward, but four new charter managers have recently joined our charter division to support the development of a fleet of superyachts which is already the most impressive in the industry.

2011 was a record year for Burgess and despite tough trading conditions over the past three years, all divisions of the company have prospered. Burgess is delighted to supplement its already highly experienced workforce with some of the very best people in superyachting, confident that their strong reputation among yacht owners, charterers, captains and commentators will further enhance our client service levels as our business continues to grow.

STOP PRESS:

## **Burgess opens new Port Adriano office**



Burgess is delighted to have found a fantastic new home in the stunning **Port Adriano** – the first port in the world designed by **Philippe Starck** – which offers excellent berths and facilities for superyachts. Headed up by our experienced Palma representative Jamie Small, this new office puts us right at the heart of the action.





# New to the team

1

## New York

**Matt Emerson**  
DIRECTOR, AMERICAS

We're delighted to announce that Matt Emerson joins Burgess this month, from Camper & Nicholsons where he was previously President of Camper & Nicholsons USA. The appointment of this much-respected and senior industry player is a sign of our commitment to the US market and to our offices on both the east and west coasts. In his new Burgess role at our Manhattan office on the Upper East Side, Matt takes responsibility for developing new sales, charter and management opportunities not only in North America, but also extending our reach into Central and South America.

3

## Monaco

**Sonia Palfrey**  
CHARTER MANAGER

Joining from Camper & Nicholsons, where she was Director of Charter Management for 9 years, Sonia has over 30 years experience in the global superyacht industry. Her career spans roles at Bartram & Brakenhoff, her own management business and joint ownership of the charter management agency V.E.B. Nicholson & Sons in Newport, Rhode Island. Over the years, Sonia has been active in almost all the major prestigious yachting events and regattas. In addition to work on the America's Cup, she has been directly involved in the Antigua Charter Yacht Show and the women's J22 sailing programme based at Ida Lewis Yacht Club in Newport, Rhode Island.

5

## Monaco

**Britta Ax**  
CHARTER MANAGER

German-born and multilingual, Britta had a background in international trade before entering the superyacht industry via the brokerage department of Camper & Nicholsons, soon switching to the charter management department, where she worked for 6 years. She has a wealth of specialist experience in managing superyacht charters, along with a passion for travel and exploration.

2

## New York

**Andy McNab**  
YACHT MANAGER

Andy McNab joined our New York team in 2011, his appointment prompted by the growing number of US-owned superyachts under Burgess management. Andy is a well-known figure in the industry, with extensive yacht building and yacht management experience, including seven years as Director of Yacht Management at MCM in Newport, Rhode Island.

4

## Monaco

**Jenny Burgess**  
CHARTER MANAGER

Jenny joins us after nearly 5 years at Camper & Nicholsons in Monaco, where she managed a portfolio of over 20 charter yachts with bases including French Polynesia, the Maldives, the Caribbean and throughout the Mediterranean. Jenny graduated in Marketing Management and her well honed skill set will be applied to actively promote our fleet of superyachts for charter.

6

## Miami

**Charmaine du Plessis**  
CHARTER MANAGER

Charmaine recently joined Burgess from Merle Wood & Associates, where she was executive assistant to the yacht brokerage team in the superyacht division. She has previously worked for International Yacht Collection and for Skaf Design Group where she was involved in luxury yacht outfitting and refitting. She knows how to meet the expectations of yacht owners and her addition to the team will ramp up our service offering to our American-based yacht owners.



# Sailing yachts sold

Despite challenging world market conditions the Burgess sailing yacht sales team have excelled in producing market-leading results. Our sailing yacht specialists have unrivalled expertise and knowledge in this sector and work closely with the world's premium yacht designers and builders. We are trusted by first time owners and experienced yachtsmen alike when it comes to securing the perfect sailing yacht.

***"Whether you are seeking to buy a pedigree pre-owned cruising yacht or to build your own customised racer, this is an exciting time to enter the large sailing yacht market."***

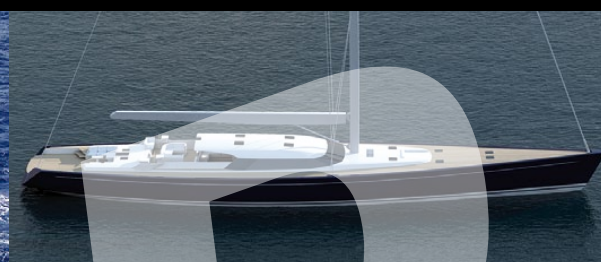
**Henry Craven-Smith,**  
Sales Broker, London



**MALTESE FALCON** 88.1m (289.1ft)



**KLOSTERS** 46m (151ft)



**BLACK PAPILLON** 43.3m (142.1ft)



**VENT D'EST** 42.9m (140.8ft)



**FREEDOM** 37.7m (123.8ft)



**ATLANTA** 36.9m (121.1ft)



**MYSTERY** 34.3m (112.5ft)



**MARGARET ANN** 29.1m (95.6ft)



**100FT PERFORMANCE SAILING YACHT** 30.5m

## Contact one of our specialists:

### London

16/17 Pall Mall, London,  
SW1Y 5LU, UK  
Tel: +44 20 7766 4300

### Monaco

Le Panorama, 57 rue Grimaldi,  
MC 98000, Monaco  
Tel: +377 97 97 81 21

### New York

3 East 63rd Street, New York,  
NY 10065, USA  
Tel: +1 212 223 0410

### Moscow

Tel: +7 495 220 2402

### Mumbai

Tel: +91 2266 391900

### Palma

Tel: +34 672 179 008

### Athens

Tel: +30 6932 408 285

### Miami

Tel: +1 305 672 0150

### Santa Monica

Tel: +1 310 392 7696

### Seattle

Tel: +1 206 285 4561

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# BURGESS

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