THE EDGE BURGESSS

REVERIE, CLOUD 9, APRIL FOOL, RASSELAS, NEW SUNRISE

< REVERIE for sale p16

40

TAXABLE IN CONTRACTOR

MAIDELLE

I-11111111 - 1010000

The groundbreaking new yacht built by Icon Yachts

GET THE EDGE

.....

and the second

The latest choice of superyachts for sale and charter

.....

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THE CARIBBEAN > BATON ROUGE, KATYA, DENIKI, SCHEHERAZADE & PEGASUS

undoubtedly poses challenges to buyers and sellers alike. Buyers have a considerable array of choice and sellers need to price sensibly

in order to make sure they are in the game. With 26 new large yachts on the market this quarter, 47 price reductions and 19 yachts sold we are not seeing any upward pressure on prices yet and don't expect this scenario to change substantially during the first half of 2013. However, the number of transactions is positive, even though price levels will disappoint sellers. With limited new yachts being delivered, demand in this sector is likely to increase and we expect to see a resurgence in enquiries for quality, recent builds. For the well-informed, now is a good time to buy.

The sales market continues to

adapt to the 'new normal' and

Tim Wiltshire, Sales Director BURGESS

UNDISCLOSED 95M (311.7FT) SMERALDA 77M (252.6FT) NUMPTIA 70M (229.7FT) UNDISCLOSED 70M (229FT) EXCELLENCE III 57.3M (188FT) LADY CHRISTINE 55.6M (182.5FT) SHANDOR 50M (163.9FT) CANELI 43.4M (142.4ft) KINGFISHER 43.3M (142FT) BLINK 41M (134.5FT) MISS ROSE 40.2M (132FT) SQN 38.5M (126.3FT) MUSE 37.5M (123FT)

PERSEUS 49.8M (163.4FT) NORTHERN LIGHT 46M (150.9FT) WATERLILY 43.4M (142.4ft)

Find your perfect island retreat

BLUE ATTRACTION

STILVI III 35M (114.8FT)

Gleaming and ready in 2013 for her first owner to enjoy a season of glorious yachting, **Maidelle** reflects the passion of her world-class designers and builders.

NADELLE on the radar

« MAIDELLE

LENGTH 62.5M (205.1FT)

BUILT 2013, ICON YACHTS, THE NETHERLANDS

GUESTS 12

FOR SALE €55,000,000

This is a rare opportunity to step into a brand new, turn-key Dutch-built yacht...

<image><caption>

Maidelle has the wow factor you've been looking for. Redman Whiteley Dixon's sleek and exciting exterior lines lead into a contemporary, Italianate interior by Cristiano Gatto. High gloss surfaces create a rich play of light and shade; exotic woods polished to a marble sheen are softened by natural leather, parchment and stone to create a warm, welcoming ambience. Built to the brief of a highly experienced owner, Maidelle offers spacious and gracious entertaining areas - indoors and out, formal and informal. Meanwhile, her private owner's accommodation comprises a split-level suite with separate access to the observation lounge. Her lavishly appointed guest cabins include a VIP suite, two doubles and two twins. Delivered in the Netherlands in 2013 by Icon Yachts, a shipyard with a growing reputation following the success of Icon and Baton Rouge, Maidelle's proven engineering package delivers 14 knots average speed, 6,000 nautical miles of range at 12 knots and optimal comfort both underway and at anchor. World-class service provision has been carefully considered, with crew accommodation for 18, making this one of the best new build opportunities currently on the market. Don't miss out: view Maidelle as soon as possible.



...here's a closer look ...





DESIGNED BY ANDREW WINCH, THIS 76M NEW BUILD YACHT WILL BE READY TO LAUNCH IN LESS THAN 2 YEARS!

NB55 PROTEKSAN TURQUOISE

This exciting project puts Andrew Winch styling onto a tried and tested platform, with outstanding volume at 1950 tonnes and excellent versatility in terms of configuration, layout and style. The flexible design package offers two exterior options providing for either a traditional, sweeping profile or a more modern line with large vertical windows. For a buyer stepping into the project now, there are various options for the interior layout subject to the owner's requirements including guest cabins, library, cinema, spa and the number of crew required. With projected top speeds of 17 knots and an impressive range of 7,000nm this will be a true world cruiser.



PROJECT 12

THRILLING PERFORMANCE, EXCEPTIONAL VOLUME, QUALITY CONSTRUCTION AND SLEEK STYLING COMBINE ON BOARD THIS **BRAND NEW DELIVERY.**



<< PROTEKSAN **TURQUOISE NB55**

LENGTH 76M (249.4FT)

UNDER CONSTRUCTION 2015, PROTEKSAN TURQUOISE YACHTS, TURKEY.

GUESTS 16

FOR SALE €57,500,000



Conceived and built for the experienced yachtsman who wants luxury, space and stability together with the power and excitement of a high performance yacht. Intelligent layout and design take full advantage of the yacht's volume to provide generous living areas and accommodation throughout. The full beam sky lounge on the upper deck is an exceptional feature with large sliding doors to port and starboard and bulwarks that fold down to create a balcony on each side with spectacular 180° views, flooding the interior with natural light.

Start your adventure here

Yachts for sale and charter in Australasia

SEAFARIS >>>

LENGTH

BUILT

41M (134.5FT)

AUSTRALIA

GUESTS

FOR SALE

US\$12.500.000

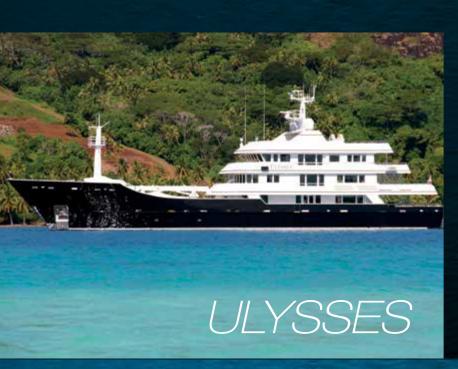
...the Great Barrier Reef, Fiji and island hopping around Australasia

A high volume, custom-built catamaran superyacht, developed for shallow draft, fast cruising and luxurious yachting. A truly unique vessel and an excellent dive and fishing platform, with an 11m beam, highly impressive guest areas and deck spaces including a gymnasium, cinema area and hydotherapy spa, touch-and-go heli capability and a 9.6m fishing vessel carried between her hulls. Ideally suited to areas such as Australasia. Southeast Asia, the Middle East, the Maldives and the Bahamas. Seafaris is also a successful charter yacht and an exciting commercial prospect.



A proven world cruiser and a popular charter yacht with a flexible accommodation layout for 13 guests, that has benefitted from a comprehensive upgrade and maintenance schedule including a new sun-lounging deck, hull repaint, interior refurbishment and upgrades to the entertainment system.

LENGTH 53.9M (176.9FT) BUILT GUESTS 13 FOR SALE US\$25,000,000



Built and equipped for action well off the beaten track, this spectacular high-volume explorer yacht combines tough, go-anywhere expedition capability with phenomenal deck spaces and luxurious accommodation for up to 19 guests including a panoramic, light-filled master suite facing aft on the bridge deck with panoramic views and private deck. With impressive range of 6,000 nautical miles Ulysses is the perfect platform for adventure and brings another dimension to the world of superyachting.

<< ULYSSES

LENGTH 59.6M (195.6FT)

BUILT 2006, FELHAM ENTERPRISES / TRINITY YACHTS INC, USA

GUESTS 19

FOR SALE US\$49.000.000



SEAFARIS and NOBLE HOUSE are also available for charter.

NOBLE HOUSE

*NOBLE HOUSE >>

2005 (2011), SENSATION YACHTS, NEW ZEALAND

* Not for sale or charter to US residents while in US waters

> A spectacular and striking Palmer Johnson that has been fully refitted and is now keenly offered for sale. With works including a full repaint, replacement of all soft furnishings and a new AV/ media system, the yacht presents in excellent condition throughout. Vanquish boasts fantastic deck areas rarely seen on a high performance yacht, including a large sun deck with sun pads and seating area, further dining area and sun pads on the aft deck.

<< VANQUISH

-

LENGTH 36.6M (120FT)

BUILT 2006 (2011), PALMER JOHNSON INC, USA

GUESTS

FOR SALE US\$9,950,000 Australian import duties paid



Helix awaits her very first owner in the stunning seas of the Far East. Fifth in the successful F45 custom-series, Helix combines the very best in Feadship design, construction, engineering and systems. With excellent volume and spacious guest areas inside and out, Helix provides light-filled accommodation for 10 guests on the main deck including a superb master stateroom whose size and space is magnified by an impressive skylight 3.2m above. A spacious office on the Bridge Deck is easily transformed into an additional guest room. Traditional dark woods combine with neutral tones to provide a nautically-themed atmosphere throughout.

*HELIX >>>

LENGTH 44.7M (146.5FT)

BUILT 2011, FEADSHIP, ROYAL VAN LENT, THE NETHERLANDS

GUESTS

FOR SALE €33,500,000

Also available for charter contact Burgess for more details

* Not for sale or charter to US residents while in US waters



Helix is available for charter in Singapore, Hong Kong and Indonesia.

TWO SUPERYACHTS EMERGE FRESH FROM THE SHIPYARD HAVING UNDERTAKEN MAGNIFICENT REFITS...

One of the most exciting new yachts on the sales market! With full exterior repaint, a complete technical overhaul and a stunning interior refit, Emotion is fully ready for a new owner to step on board and enjoy years of carefree cruising. Having enjoyed a seriously impressive inaugural charter season, Emotion also represents an excellent commercial opportunity.

EMOTIC







«EMOTION

41

LENGTH 43M (141FT)

BUILT 2007, CRN ANCONA SPA, ITALY REFITTED 2011/12

GUESTS 10

FOR SALE €12,950,000

Charter Available contact Burgess for more details

SILVER SHALIS

condition following an extensive 7 month refit. A host of significant upgrades include a complete rebuild of the main engines taking them back to 'as new' condition. Considerable investment in the interior results in a light, airy and fresh feel throughout. With one owner since new and having never chartered, Silver Shalis is most certainly ready for a new owner in 2013.

SILVER SHALIS >>

LENGTH 40M (131.2FT) BUILT 1987, ABEKING & RASMUSSEN, GERMANY REFIT 2012 GUESTS

FOR SALE US\$4,495,000



This high pedigree yacht is now in turn-key













PRESENTING **5 OF THE WORLD'S FINEST AND LARGEST SUPERYACHTS** ON THE MARKET TODAY.





THE T

EXCEPTIONAL VOLUME, 7 SPECTACULAR DECKS AND PEDIGREE INTERIOR DESIGN BY JOHN MUNFORD: THIS REMARKABLE SUPERYACHT COMMANDS RESPECT

At the time of build in 2000, Reverie was the largest superyacht by tonnage ever built by Benetti and at 1975 GT, she represents superb value in today's market. John Munford's well-conceived and generously proportioned interior design allows her 26 guests access to every amenity and luxury while a guest elevator runs from the lower deck right up to the sun deck. The entire upper deck is dedicated to an outstanding owner's apartment, which provides plentiful living areas, two family suites and an outdoor terrace in addition to the master suite, all of which can be closed off for complete privacy.

REVERIE







ONE OF THE LARGEST YACHTS BUILT BY BENETTI IS NOW FOR SALE

An immense, heli-capable, split-level sun deck and sky deck, meets every requirement for life outdoors and also boasts a stunning 250 degree panoramic observation lounge forwards. Further guest areas include multiple lounge and dining rooms catering for every mood, a large gym and health club on the bridge deck complete with massage room, steam room, beauty parlour and hair salon, a conference room and a library. A guest elevator connects each magnificent deck.

<< REVERIE

LENGTH 70.1M (230FT)

BUILT 2000, BENETTI, ITALY GUESTS

26

FOR SALE US\$55,000,000

SUPERSIZED

This highly regarded CMN 60m is currently in Barcelona for a full repaint, interior refurbishment and general winter maintenance and engineering works. Cloud 9 will be in first class condition when she

represent a prime purchase opportunity for all clients looking in the 60m range. The yacht offers over 500 m² of living area with impressive headroom laid out over 5 luxurious decks that are filled with natural light and styled leaves the yard in April and will to a contemporary, nautical design. 200m² of deck space provides a wealth of facilities for outdoor living.

CLOUD 9

LENGTH 60M (196.9FT) BUILT

2009, CMN SHIPYARD FRANCE GUESTS

FOR SALE €45,000,000

> **Charter Available** contact Burgess for more details



RASSELAS >>>

LENGTH 62M (203.4FT)

BUILT 2005, FEADSHIP, DE VRIES, THE NETHERLANDS

GUESTS 12

FOR SALE US\$57,500,000 (VAT PAID)

FAMOUS FOR HER AWARD-WINNING, ULTRA STYLISH ANDREW WINCH INTERIOR, CLOUD 9 IS OFFERED FOR SALE FOR THE VERY FIRST TIME

AN EXEMPLARY FEADSHIP OF WORLD RENOWN

Widely considered one of the finest 60m yachts ever built, with world renowned Feadship pedigree, Rasselas has a stunning, rich mahogany interior that boasts an outstanding level of fine detailing and craftsmanship. Run and

RASSELA

1.1

maintained with no expense spared and offering the very highest quality throughout, she offers touch-andgo helicopter capability, expansive sundeck and dining areas, and accommodation for 12 guests in six luxurious staterooms.

nia grantino vela



CREATED TO MEET THE EXACTING STANDARDS **OF HIGHLY EXPERIENCED OWNERS, APRIL FOOL** IS IN PEAK CONDITION.

NEW SUNRISE >>

LENGTH 61.3M (201.1FT)

BUILT 2000, CRN ANCONA SPA, ITALY

GUESTS 12

FOR SALE US\$28,500,000

*APRIL FOOL >>>

BUILT 2006, FEADSHIP, ROYAL VAN LENT, THE NETHERLANDS GUESTS

10/12

LENGTH 61M (200FT)

FOR SALE US\$59,950,000

* Not for sale to US residents while in US waters

Every detail aboard this immaculate yacht is designed to work beautifully. An elevator rises from the lower deck all the way to the sun deck. Dramatic azure glass panels illuminate the central staircase. A custom made, electric, carbon-fibre awning offers shade on the sun deck.

April Fool's as-new interior is crisp, clean and fresh, enhanced by large windows and superlative views. In addition to a superb full beam owner's suite on the main deck, the yacht has 4 spacious staterooms.

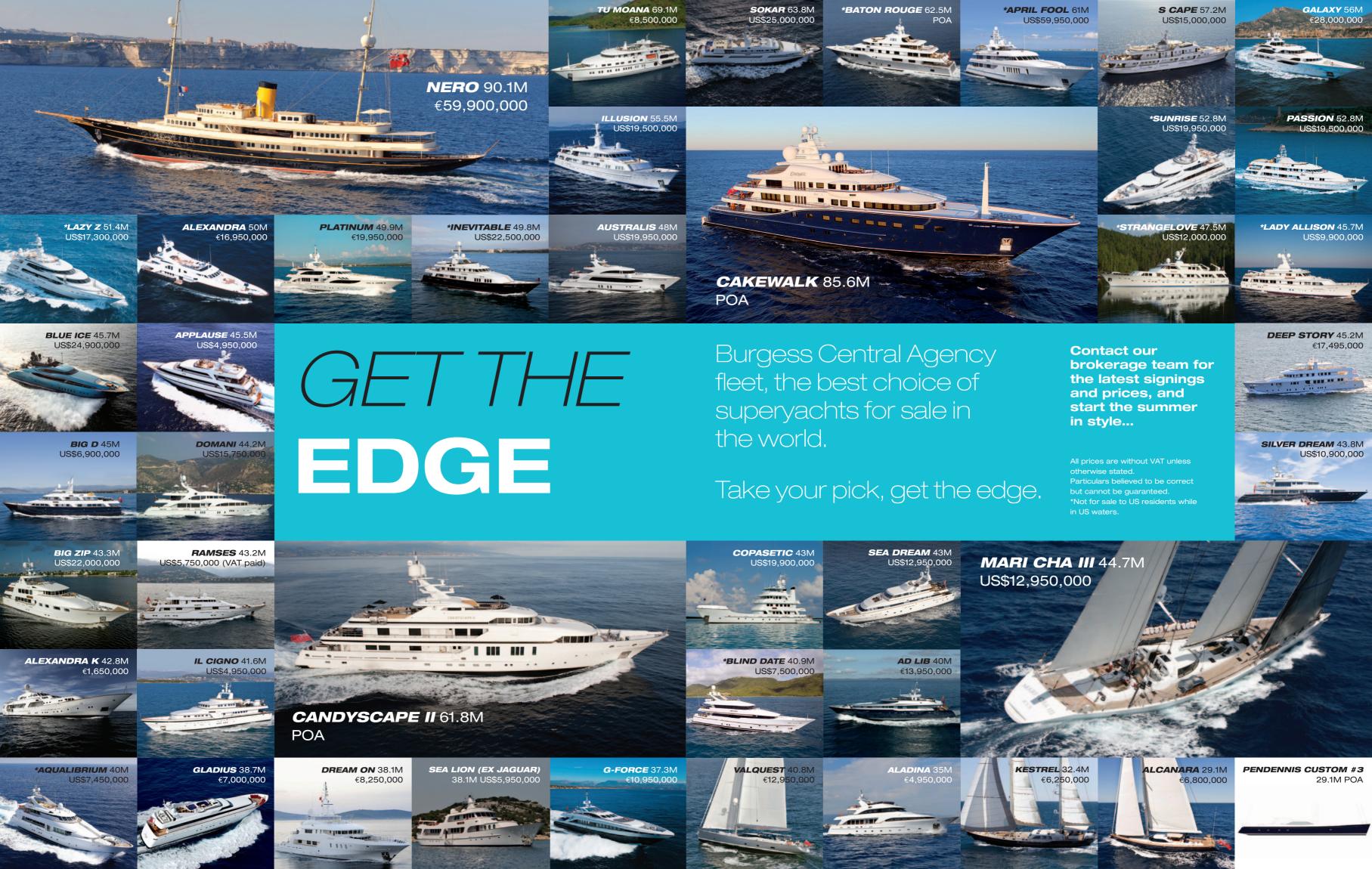


JPERSZ

This iconic yacht's Francois Zuretti interior boasts exquisite levels of and incorporates cherrywood panelling throughout. With a magnificent 80m2 main salon, spacious, luxurious and light-filled accommodation for 12 guests

all situated on the main deck, an incredible range of onyx in all bathrooms and superb exterior spaces, New Sunrise cannot fail to impress.

A TRULY MODERN CLASSIC AND AN OUTSTANDING PURCHASE OPPORTUNITY



Find your perfect island retreat

10.0

Winter charters with Burgess from the South Pacific to the Caribbean

The dramatically sleek and astonishingly fast **DRAGONFLY** is offered for charter in the stunning azure waters of the South Pacific.

For more information, please contact the Burgess charter team.



Find your perfect island retreat

...

Winter charters with Burgess from the South Pacific to the Caribbean

The dramatically sleek and astonishingly fast **DRAGONFLY** is offered for charter in the stunning azure waters of the South Pacific.

For more information, please contact the Burgess charter team.

24 SUPERYACHTS FOR CHARTER WWW.BURGESSYACHTS.COM

DRAGONE

DRAGONFLY at anchor near Bora Bora.

Her exceptional deck areas provide the ultimate in outdoor living as well as stylish, light and contemporary accommodation for up to 12 guests in 9 elegant cabins.

<< DRAGONFLY

LENGTH 73.3M (240.5FT)

BUILT 2009, HANSEATIC MARINE, AUSTRALIA

GUESTS 12

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Co

FOR CHARTER IN THE SOUTH PACIFIC HIGH SEASON €490,000 LOW SEASON €469,000





CYAN explores the Costa Rican coast this winter.

Her on-deck cinema, abundance of watersports, experienced crew and outstanding food and service makes it obvious why this yacht is so popular. This superb yacht has something for everyone.



LENGTH 48.7M (159.8FT)

BUILT 1997 (REFITTED 2008), CODECASA, ITALY

GUESTS

FOR CHARTER FROM COSTA RICA TO THE CARIBBEAN HIGH SEASON US\$224,000 LOW SEASON US\$196,000





Designed and built for owners with considerable superyacht experience, the yacht promises the most luxurious of charter experiences. Evan K Marshall's richly elegant and bold interior is resplendent with highly glossed exotic woods, unique granite and marble finishes, rare art and custom furnishings.

A touch-and-go helipad, a full inventory of water toys and a crew recruited to deliver top notch service, Lady Linda's success on the charter circuit is assured. Her shallow draft of 2.4m is perfect for the Bahamas and the Caribbean.

Lady Linda at anchor off the coast of Nassau. She shows you how to have fun, wine and dine and lap up your surroundings in complete luxury.

1 34

1 111 11

LADY LIND

LENGTH

BUILT 2012, TRINITY YACHTS IN

GUESTS 12

FOR CHARTER FROM THE BAHAMAS TO THE CARIBBEAN HIGH SEASON US\$350,000 LOW SEASON US\$322,000



Bad Girl + The Bahamas = Beauty Boundless

BAD GIR

BAD GIRL >>

LENGTH 56.7M (186FT)

BUILT 1992 (REBUILT 1995, REFITTED 2003/04, 2006), BROOKE MARINE LTD, UK

GUESTS

FOR CHARTER FROM THE BAHAMAS TO THE CARIBBEAN HIGH SEASON US\$250,000 LOW SEASON US\$225,000





Firm charter favourite, Bad Girl is perfectly suited to the Bahamas and the Caribbean with her shallow draft, high speed capabilities and truly expansive sun deck. And if her garage full of watertoys doesn't keep you busy, she has a fully equipped gym and sauna.



BATON ROUGE >>

LENGTH 62.5M (205.1FT)

BUILT 2010, ICON YACHTS, THE NETHERLANDS

*Not for sale or charter to US residents while

GUESTS

FOR CHARTER IN THE CARIBBEAN HIGH SEASON US\$500,000 LOW SEASON US\$475,000

FOR SALE

Baton Rouge has six decks offering charter guests more volume than any other yacht in her category. A stunning interior with an atmosphere of calm, sophisticated luxury for 12 guests in 7 cabins.

Features include a jet stream pool, an 80m² sun deck, an airconditioned gym and a beach club all wrapped up in a head-turning Tim Heywood exterior with a beautiful silver hull.

BATON







KATYA

BUILT 009, DELTA MARINE, USA

GUESTS 10/12

FOR CHARTER TO THE CARIBBEAN HIGH SEASON US\$196,000 LOW SEASON US\$161,000

FOR SALE US\$34,995,000

Her stylish decks and interior make Or



Effortless cruising on your Caribbean tour. Deniki, a yacht designed by Amels, is a true work of genius.



* Not for sale or charter to US residents while in US waters

DENIKI >>

LENGTH 52.3M (171.6FT)

BUILT 2007, AMELS HOLLAND BV, THE NETHERLANDS

GUESTS

FOR CHARTER IN THE CARIBBEAN HIGH SEASONUS\$270,000LOW SEASONUS\$210,000



Sail the Caribbean in style on this groundbreaking yacht

SCHEHERAZ



A winning combination of comfort and exhilaration, Scheherazade is one of the most irresistable yachts on the water today. A generous interior layout includes an expansive master suite while her Andrew Winch interior creates a contemporary feel with classic craftsmanship.

<< SCHEHERAZADE

LENGTH 47.2M (154.9FT)

BUILT 2003, HODGDON BROTHERS, USA

GUESTS

FOR CHARTER IN THE CARIBBEAN HIGH SEASON US\$112,000 LOW SEASON US\$91,000



Everything you need in a yacht

LENGTH 52.3M (171.4FT)

BUILT 1995 (2009/10), FEADSHIP, DE VRIES, THE NETHERLANDS

GUESTS 12

FOR CHARTER IN THE CARIBBEAN HIGH SEASON US\$ 280,000 LOW SEASON US\$ 255,000



PERMINS

This fantastic Feadship has four spacious decks of refined luxury to enjoy. Her 630m² of interior space allows for both privacy and partying. Her pool deck with bar is a great place to hang out before dining on the huge aft deck with comfortable seating for 22.





BURGESS www.burgessyachts.com LAUNCHING SOON...









Creating a new online experience. Watch this space...

Contact any of our specialists across the world

Mumbai

London 16/17 Pall Mall, London SW1Y 5LU, UK

Tel: +44 20 7766 4300

Moscow Tel: +7 495 220 2402

Santa Monica Tel: +1 310 392 7696

Monaco Le Panorama, 57 rue Grimaldi MC 98000, Monaco Tel: +377 97 97 81 21

Palma Tel: +91 961 919 5573

Seattle Tel: +1 206 285 4561 Tel: +34 971 495 413 Tokyo

Tel: +81 46 876 3646

New York 3 East 63rd Street, New York NY 10065, USA Tel: +1 212 223 0410

Athens

Miami 390 Alton Road, Suite B Miami Beach Marina, Miami Beach FL 33139, USA Tel: +1 305 672 0150

Tel: +30 6932 408 285

info@burgessyachts.com

management@burgessyachts.com

sales@burgessyachts.com

technicalservices@burgessyachts.com

charter@burgessyachts.com

financialservices@burgessyachts.com