

ASIA'S LEADING YACHTING LIFESTYLE MEDIA

YACHT style

ASIA'S
YACHTING
LEADERS
2021 EDITION

LEADER INTERVIEWS:

MARCO VALLE, AZIMUT-BENETTI GROUP
LESTER LAM, CAMPER & NICHOLSON'S
VRIT YONGSAKUL, BOAT LAGOON YACHTING

SUSTAINABILITY: MOTOR YACHT DESIGNS

ASIAN DEBUT: MCY 70 SKYLounge

YACHT REVIEWS: BENETTI OASIS 40M,
CUSTOM LINE NAVETTA 30, PRESTIGE X70

OWNERS: STEPHEN & SHARLY CHUN, ABSOLUTE 58 FLY

LIFESTYLE: ROLLS-ROYCE, ROLEX, ROYAL SALUTE

HONG KONG: HKD80

CHINA: RMB90

SINGAPORE: SGD12

MALAYSIA: MYR32

THAILAND: THB350

PHILIPPINES: PHP 450

INDONESIA: IDR 125,000

REST OF THE WORLD: USD12



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ISSUE 57



MCY 70 SKYLounge

ASIA'S YACHTING LEADERS

Yacht Style unveils the 2021 edition of its annual list of Asia's Yachting Leaders, highlighting those driving the boating industry forward across the region.

One of *Yacht Style's* signature annual features, our listing of the top yachting leaders in Asia recognises those personalities developing and shaping the yachting industry in the region along with newcomers trying to break new ground and make things happen.

For 2021, we've reduced the list from the 150 featured last year due mainly to Covid's impact on races and regattas, and a quietening in yacht sales in several countries and regions, although Hong Kong was the most notable exception to the rule for both racing and general yachting activity.

We highlight leaders from as far west as the UAE and India across to Japan in the east. However, the spread of countries is generally reflective of *Yacht Style's* main territories across Greater China and Southeast Asia, and is dominated by personalities from Hong Kong, China, Taiwan, Thailand, Singapore, Malaysia, Indonesia, Philippines and Vietnam. The countries listed after the entrants' names typically reflect their main residence.

Overall, our aim continues to be recognising people driving active dealerships, brokerages, charter and insurance companies, leaders of national or regional organisations, shipyard owners and leaders, marina investors and operators, high-profile yacht owners, successful sailors and those bringing new brands and trends into the region.


**RICHARD ALLEN
(HONG KONG)**

Allen has been Group General Manager at Simpson Marine since 2018, having previously held the roles of Beneteau Group Sales Manager and then Group Sales Director since his arrival in Hong Kong in 2012. Allen effectively holds the No. 2 position at Asia's biggest yachting dealership and helps manage over 100 employees in 12 offices and 10 service centres in seven countries and regions around Asia. An experienced sailor, the Brit previously worked for Sunsail (2000-2003) and Ancasta (2003-2012).


**MOHAMMED
ALSHAALI (UAE)**

Alshaali is Chairman of Gulf Craft, which he co-founded in 1982 and developed into the Middle East's most prolific superyacht builder. He has held many international roles including ambassador to the USA, ambassador to the Security Council, representative at the UN European Office in Geneva, and finally Minister of State for Foreign Affairs before retiring in 2008 and dedicating himself to Gulf Craft. Dealers in Asia include Farfalla Marine (Hong Kong, Thailand, Vietnam, Cambodia, Laos), B Yachts (Singapore, Malaysia, Indonesia) and Go Boating Thailand (for Silvercraft and Utility Series).


**TENGKU AMIR SHAH
(MALAYSIA)**

HH The Crown Prince of Selangor, Tengku Amir Shah Sultan Sharafuddin Idris Shah is Honorary Life Commodore of the Royal Selangor Yacht Club, which celebrated its 50th anniversary in October 2019. An active sailor, he frequently competes in the Raja Muda Selangor International Regatta, a race founded in 1990 – the year he was born – by his father, the Sultan of Selangor. In May 2002, aged 11, Tengku Amir was proclaimed Raja Muda ('Crown Prince') of Selangor and was formally installed in October 2016.


**OLIVIER BESSON
(HONG KONG)**

Besson is founder and CEO of Asia Yachting, which represents Monte Carlo Yachts and Prestige in Hong Kong, Macau, Indonesia, Malaysia, Philippines, Singapore and Thailand, where the company opened an office in 2020. It also represents Nautique in Hong Kong and the Philippines, and Fountaine Pajot in the Philippines, where it also has an office. The Frenchman arrived in Hong Kong as an automotive engineer in 2005 and two years later launched Asia Yachting, which has also developed strong brokerage and yacht-management divisions.


**ADAM
BLACKMORE
(HONG KONG)**

Commercial Director of Asiamarine and Broker for Fraser, Blackmore had a strong 2020 in his primary role with Fraser, selling four 27m-plus yachts through the calendar year, representing buyer and seller in all cases. Working in the industry since 2007 and based in Asia since 2013, he has helped hundreds of clients buy and sell yachts. With many new central listings over 37m, he's looking forward to 2021.


**GEOFFREY BOND
(THAILAND)**

Bond is the founder of Rawin Management and Chairman of Project Ocean Cleanup. Under Rawin Management, he established Asia's largest private fleet of Sunseekers in 2019. As well as working with Sunseeker Thailand on management of the fleet, he has organised lavish yachting events across Thailand, Cambodia and Vietnam. Last year, he expanded into the superyacht scene, designing and working on bespoke upgrades in the 40m-60m range in Europe and Southeast Asia. His first project is due for release and re-launch in mid-2021.


**KIRATI
ASSAKUL
(THAILAND)**

Khun Kirati hails from a family of long-time sailors. Following in the footsteps of his late father Kris, founder of the award-winning Ocean Marina Yacht Club in Pattaya, 'Nim' co-heads the Ocean Group. Embracing his love of the sea, he was co-founder of the Top of the Gulf Regatta and is often found piloting his Crowther 42 catamaran Sonic in the Gulf of Thailand.


**JESUS 'JUN'
AVECILLA
(PHILIPPINES)**

Avecilla is co-founder of the Subic Sailing Club, which organises many of the country's premier races and regattas, and is dedicated to the development of sailing in the Philippines including supporting the new Europa Sailing School. 'Jun' helped establish the sailing grassroots programme in Subic Bay and actively promotes the country's maritime heritage. He also spearheads the protection of the oceans through the club's environmental campaigns and the Plastic Free Waters project by IYFR (International Yachting Fellowship of Rotarians), of which he's a former International Commodore.


**NIGEL BEATTY
(JAPAN)**

Chairman of the Asia Pacific Superyacht Association (APSA), UK-born Beatty is former Royal Navy and a superyacht captain who came ashore in 2004 to start Super Yacht Logistics (SYL) in the US, Japan and Australia. Several other companies followed such as Fathom Supply, YOTFIX and Azure Yacht Crew Health, all of which are still successfully operating. As a licenced broker, he established Yachtzoo Japan in late 2016, since when he has brokered yacht sales across Asia. Beatty is based in Yokohama (Japan) and the Cotswolds (England).


**ALISTER
BRUNSKILL
(SINGAPORE)**

Brunskill is Country Head of Boat Lagoon Yachting in Singapore and Head of Sales for Princess Yachts South East Asia. Brunskill said the Singapore office had a better 2020 than 2019, selling eight Princess yachts including a 30M superyacht. Born in Indonesia, he has lived in Southeast Asia for over 25 years. While in the UK, he worked for Princess for six years as its International Sales Manager for the Americas and APAC region. He has been successful in increasing the brand's market share in the region and in April 2019 also became a Brokerage Representative for Burgess.


**MARIA
CARILLO
(HONG KONG)**

In over three decades at Club Marina Cove, Carillo has helped organise 23 editions of the Hong Kong International Boat Show, as well as many more private shows organised by individual dealers and brands. As Assistant General Manager, she manages the clubhouse and the marina, which represents 1,500 members and nearly 350 boats. Carillo joined the Sai Kung marina in 1990, having previously worked in the hotel industry.


**VICTOR CHA
(HONG KONG)**

Chairman of HKRI, Cha is the mastermind behind the refurbishment of Lantau Yacht Club (LYC) in Discovery Bay, Hong Kong's first and only custom-built marina with berths tailor-made for superyachts. A yachting enthusiast, Cha has a vision to promote yachting in Hong Kong and strengthen the city's position as Asia's hub for the leisure boating industry. As a lifestyle curator, Cha and his team have a proven track record of leading premium property developments and lifestyle projects.


**SAM CHAN
(HONG KONG)**

Chan is still going strong and finished third overall in last November's Around The Island Race on his Flying 15 *Full Power*. He also sails a Flying 15, *Freefire 20*, in the UK and is a Cowes Week regular, winning the 2019 Cowes Town Regatta at the age of 71. In Asia, Chan has held many offshore race records with various incarnations of boats named *FreeFire*. The current *FreeFire* is a TP52 and a regular competitor in Asian regattas, winning IRC Overall in the Royal Hong Kong Yacht Club Nha Trang Rally in October 2019, skippered by Russ Parker. On shore, Chan is CEO of YGM Trading.


**JULIAN CHANG
(SINGAPORE)**

Chang is Managing Director of Raffles Yacht Group, which has representation in 18 offices worldwide. He has been a Senior Advisor for Burgess in Asia since 2019 and is actively involved in the offshore industry. In late 2019, Chang joined ROKiT Asia as President; the parent company, a telco brand, is sponsor of the Williams F1 racing team. An active Board Director of The International SeaKeepers Society who heads its Asia chapter, Chang and team focus on creating awareness of the threats to our oceans through their non-profit organisation.


**FRANKIE CHAU
(HONG KONG)**

Chau is Managing Director of NextWave Yachting, a dynamic, well-rounded dealership he co-founded in 2012 with Howard Chen, William So, Raymond Sze and Conrad Chau, five friends who turned their love of life on the water into a business. As well as being a dealer for the likes of Pearl, Sealine, Chris-Craft, Bavaria, Fjord, Vanquish and Heyday, the company has strong brokerage and yacht-management divisions, which both had their best year in 2020. The company also has a strong charter division and represents water-toy brands like Jetsurf, Lift Efoil, Seabob, Aquaglide and Belassi.


**JOHNNY CHUEH
(TAIWAN)**

Johnny Chueh is Chairman and CEO of Ocean Alexander, one of Taiwan's leading yacht builders and a regular in the top rungs of the Global Order Book, ranking fourth in the 2021 edition. Based in Kaohsiung with a sister facility in Florida, Ocean Alexander builds motor yachts from 45-120ft and last October held the world premieres of its 27 Explorer and 32 and 36 Legend models at the Fort Lauderdale show. Chueh has led the company since 2000, succeeding his father Alex who founded it in 1977.


**KEVIN CORFA
(HONG KONG)**

Head of Asia for Dufour sailing yachts and Fountaine Pajot catamarans since 2018, Corfa oversaw an eventful 2020 for both brands. Dufour highlights included the first Asia sales of the 530 'performance' (to Taiwan) and 470 (to China), models that debuted in 2020. Fountaine Pajot activity included the arrival of Asia's second Alegria 67, in Thailand, and two Elba 45s sold to Korea. Yacht Sourcing, a Fountaine Pajot dealer, began representing Dufour in Indonesia, Thailand and Singapore, while Sun Hing Shipyard was appointed for Dufour sales, after-sales and commissioning in Hong Kong.


**DOUGLAS
CULVERWELL (UK)**

Culverwell has been Sunseeker International's Regional Business Manager for the Middle and Far East since 2016. Working closely with Sunseeker Asia to develop its dealer network, he has overseen significant sales growth in the region, most notably outside of Hong Kong, the brand's traditional hub in Asia. Culverwell has worked in the boating industry since 1997 with several leading brands in an international capacity, including overseeing Asia and working in the USA.


**MARTIN CHEN
(CAMBODIA)**

Chairman of investment company M Capital Group, Chen has represented Sunseeker in both Singapore and Cambodia since 2018. While already a boat owner, he discovered Sunseeker while looking for a larger yacht, and his vision and passion for yachting quickly led him into the industry. Chen and his team at Sunseeker Singapore have driven the sales forward very successfully, with 10 boats being sold since the business was started.


**KIT
CHOTITHAMAPORN
(THAILAND)**

A Phuket native, Kit is Asia Regional Manager for Leopard Catamarans and handles all Asia yacht sales for sister brands Sunsail and The Moorings, which form the world's largest charter company. Leopard sales in Asia last year included two units of the new flagship 53 PC and one 43 PC, two 45 sailing cats and a Moorings 4000 sail cat through the charter company's yacht ownership programme. Kit began his yachting career in Asia over 15 years ago, having developed his love for the sea and boats at a young age through his father, an avid recreational fisherman.


**LAWRENCE CHOW
(HONG KONG)**

Chow has been the Chairman of the Hong Kong Boating Industry Association since 2019 and the Asia Representative of the ICOMIA Executive Committee since May 2020. Last year, Chow and YP Loke were the main organisers of the Asia Boating Dialogue webinar, co-organised by the Singapore and Hong Kong Boating Industry Associations in conjunction with ICOMIA. Raised in a family of marine industry professionals, Chow is a passionate sailor and currently oversees general operations for the China Pacific Marine dealership while also practising in the field of architecture.


**COLIN DAWSON
(HONG KONG)**

Dawson is a specialist yacht insurance broker with Expat Marine. Based in Hong Kong since 1994, he looks after clients predominantly in Asia-Pacific and superyachts globally. A keen sailor, he is often seen on *Moonblue 2*. A creator and Founding Member of APSA as well as a Director of the San Fernando Race Foundation for underprivileged children in the Philippines, Dawson is also a passionate conservationist, setting up The Elephant Foundation in 2014, which raises awareness through education of the plight of Africa's iconic animals and the communities around them.


**OLIVIER DECAMPS
(HONG KONG)**

Boasting over 40 years in the industry, Decamps has been Nautor's Swan's Regional Director for Asia Pacific since 2017, selling yachts from Japan to Australia. The Belgian studied yacht design in the UK and worked for Camper & Nicholson's, Wauquiez and Groupe Beneteau in Europe. In 2004, he moved to Hong Kong, working for Simpson Marine and Jebesen Marine, and since 2008 has represented Hanse Group with his own company, Beaufort Marine. He has sailed over 200,000nm, made multiple ocean crossings and raced in the likes of the Rolex Sydney Hobart, Rolex Fastnet and Rolex Giraglia.


**MATHILDE
DELFOUR
(HONG KONG)**

Delfour is coming up to her first year as Asia-Pacific Sales Director for Jeanneau and Prestige, having succeeded Paul Blanc following his move to France to become Managing Director of Jeanneau. Delfour developed her love for the sea, sailing and surfing along France's west coast near Bordeaux. Graduating from Kedge Business School, she joined Groupe Beneteau's sales and marketing division in Annapolis, USA in 2012. In 2015, she joined Jeanneau in Hong Kong and was Asia-Pacific Sales Manager for the brand until her promotion in April 2020.



FABIOMASSIMO DISCOLI (HONG KONG)

Discoli has headed Ferretti Group's Asia-Pacific operations as its Sales & Marketing Director since 2018. Five years earlier, he was among five employees from Italy who relocated to Hong Kong when Ferretti Group opened its regional headquarters. Discoli has accumulated experience in the yachting industry working for multiple brands in different roles and markets, including as Asia-Pacific area manager for Pershing from 2003-2005.



SAM DO (VIETNAM)

Do is CEO of Saigon Yacht & Marina (SYMC), a part of Samaser Holdings, which has over three decades of experience in the marine industry. SYMC's portfolio includes Aquila powercats from China, UK builder Princess and US brands Sea Ray, Monterey, Godfrey and Blackfin. The company also provides yacht management, maintenance and crew certification. During the Covid pandemic, SYMC bought over Rinker Boats, a US boat builder founded in 1945. Do, who studied electrical engineering at University of Washington, was a speaker in the 2020 Asia Boating Dialogue webinar.



DAI TU DOAN VIET (VIETNAM)

Dai Tu heads Tam Son Yachting, one of Vietnam's leading yacht dealers, which has represented Beneteau and Lagoon from 2017, Zodiac Nautic since 2018 and Azimut from late 2020. Based in Ho Chi Minh City, the company opened the country's first yacht service centre in 2018, provides yacht management and charter, and operates the Vinhomes Central Park Marina and Tam Son Yacht Club at Swan Bay. Dai Tu co-founded the Openasia investment group in 1994 and set up Tam Son International in 2005, building a solid portfolio in luxury retail.



YVAN EYMIEU (THAILAND)

An avid sailor who has lived in Asia since 2005, Eymieu joined Aquila in 2017 to expand the international sales network beyond its traditional hub of North America. Today, about 50 per cent of Aquila's annual production is for private owners in the US, 25 per cent is for the MarineMax charter fleet and the rest of the world accounts for 25 per cent, compared to just a few per cent in its first few years. Chinese shipyard Sino Eagle completed the 100th hull of both the Aquila 44 and 36 powercats last year, while other models include the 32, 54 and 70, the latter two launched in late 2020.



XAVIER FABRE (INDONESIA)

Fabre is Director of Sales for Yacht Sourcing, which he co-founded with Boum Senous in 2016 before expanding in 2019 to Phuket, where Nicolas Monges heads the Thailand company. Yacht Sourcing represents Ferretti Yachts, Riva, Pershing and Fountaine Pajot in Indonesia, as well as Dufour and Nuova Jolly for Indonesia, Thailand and Singapore. The company also operates charter, brokerage, yacht management, agency and marina services, and has a shipyard in Sulawesi, where builds have included the 55m *Prana* by *Atzaro* and 47m *Maj Oceanic*.



GORDON FERNANDES (THAILAND)

In 2008, Fernandes co-founded Asia Pacific Superyachts (APS) Phuket with Tanyuta 'Jojo' Singhmanee and co-founded the international APS company with Captain Charlie Dwyer and Captain Scott Walker. As General Manager of APS, Fernandes oversees a regional network of offices in 13 countries. Last year, APS Phuket and TYBA (Thai Yachting Business Association) helped change the process for foreign-flagged superyachts to clear into the country and complete Covid-19 quarantine aboard. Captain Jimmy Blee and Thomas Taatjes of APS Indonesia played a similar role in Indonesia.



GAUTAMA DUTTA (INDIA)

Dutta is Burgess' Chief Representative, India and a founding member of the India Marine Federation. One of the country's leading yachting figures, Dutta is also very knowledgeable about boating in Sri Lanka and the Maldives, and will spearhead charter developments for Burgess in the region. A former Asian sailing medallist and round-the-world yachtsman, he commissioned and ran India's Olympic Sailing Centre in Mumbai. Dutta is also Executive Director of Marine Solutions, India's leading yachting company with offices in Mumbai, Goa and Kolkata.



ERNESTO 'JUDES' ECHAUZ (PHILIPPINES)

President of the Philippine Sailing Association, Echaz has long been a regular on the Asian circuit on boats called *Centennial*. On his Sydney 46, 'Judes' won the Perpetual Cup Series in 1997 and the Rolex China Sea Race in 1998 and 2008. On his TP52, he won the 2017 San Fernando Race and topped its IRC class in two China Cups (2017, 2018) and the 2018 Rolex CSR. On his Reichel/Pugh 75, he won line honours in the 2019 HK Puerto Galera Race. In 2018, he bought 10 FarEast 28Rs for local use, which helped the Philippines sailing teams win three golds in the 2019 SEA Games in Subic Bay.



ADAM ESSEX (HONG KONG)

Essex has been General Manager - Asia Pacific for Princess since March 2019. The Brit has a wealth of experience in the industry, starting out with an independent brokerage before joining UK-based Princess Motor Yacht Sales, where he was a Senior Broker. Essex has been based in Asia since 2014, formerly working for Princess Yachts South East Asia in Thailand and then Camper & Nicholson in Hong Kong.



SCOTT FINSTEN (THAILAND)

Finsten has overseen the growth of Ocean Marina Yacht Club into Southeast Asia's largest marina and the heart of boating in the Gulf of Thailand. He also helped to build the Top of the Gulf Regatta into the largest multi-class regatta of its kind in Asia and launch the Ocean Marina Pattaya Boat Show in 2012. Finsten formerly worked at the Cruising Yacht Club of Australia, home of the annual Rolex Sydney Hobart Yacht Race (although not held in December 2020).



ERIC FOK (HONG KONG)

Commodore of Nansha Marina, Fok conceived and executed China's first Five Gold Anchor marina, which opened in 2011 and was upgraded to Platinum status by the MIA in 2018. Host of the Guangzhou stopover of the 2017-18 Volvo Ocean Race, the marina is located on the Pearl River Delta near where the Opium Wars were fought. Grandson of tycoon Henry Fok and son of Timothy Fok, Eric is Vice-President of Fok Ying Tung Group, Vice-Chairman of the Hong Kong Football Association and on the Executive Committee of the Asian Football Confederation.



VIOLETTE FUNG (HONG KONG)

Associate Director with Aon managing its yacht insurance team, Fung is a familiar face in Asian sailing and boating circles, and a former broker with Simpson Marine. She has been building the Aon business using her experience as a broker and sailor, and her network within the luxury yachting community. A Royal Hong Kong Yacht Club member, she has strong experience in inshore regattas and multiple offshore races to the Philippines and Vietnam, winning the 2019 RHKYC Nha Trang Rally on the TP52 *FreeFire*. Fung is also a member of the prestigious Royal Ocean Racing Club.

**PAUL GRANGE
(HONG KONG)**

With business partner Thomas Woo, Grange is the co-founder of Marine Italia (2015), Asia's leading Azimut Yachts dealer, covering Hong Kong, Macau, southern China, Taiwan and Singapore. The company had one of its best years for sales in Hong Kong in 2020, while arrivals included a Grande 35 Metri, its biggest sale so far. Formerly Head of Azimut for Simpson Marine (2012-2015), Paul has a successful history of representing the brand across Asia. Grange and Woo also represent Absolute Yachts and Four Winns, and operate their own independent shipyard, Marinotec, in Hong Kong.

**VIANNEY GUEZENEC
(HONG KONG)**

Guezenec has worked for Groupe Beneteau for a decade including over five years in Hong Kong, where he has been Managing Director Asia-Pacific since March 2020, having been Director Asia-Pacific for Beneteau, Lagoon and Excess. Last year, he oversaw Boating Rendez-Vous events in Sydney featuring Beneteau, Lagoon and Excess, then Hong Kong with Beneteau and Lagoon models. With his team, he looks after 35 distributors from Vladivostok in the Russian Far East all the way to New Zealand. An experienced sailor, Guezenec regularly races in regattas around the region.

**FRANKLIN HENG
(HONG KONG)**

Heng is Chairman of Asia Yachting, which represents Monte Carlo Yachts and Prestige in Hong Kong, Macau, Indonesia, Malaysia, Philippines, Singapore and Thailand, Nautique in Hong Kong and the Philippines, and Fountaine Pajot in the Philippines. After graduating from the University of Cambridge, Heng qualified as a chartered accountant in London then worked in the finance industry. His love of boating started with the use of his bank's yacht and he later turned his passion into business at Asia Yachting with partner Olivier Besson, instituting the professional culture of the banking industry.

**TOMMY HO
(HONG KONG)**

Tommy Ho is CEO of Voyager Risk Solutions, which he founded in 2018 in Hong Kong, later adding an office in Singapore. Born in a family with a strong sailing and boating background, he has over 20 years of experience in yacht insurance and his clients represent many of the world's leading luxury yacht brands. A Royal Hong Kong Yacht Club member for over 25 years, Ho is a long-time boat owner, consultant of the Hong Kong Cruise and Yacht Industry Association, and Chairman of the Hong Kong Ocean Economy Chamber of Commerce.

**MARTIN HOLMES
(THAILAND)**

Originally from the UK, Holmes is the long-time General Manager of Lee Marine, having joined Joshua Lee in 1997 as the company's first employee. Introduced to boats at an early age, he held various roles in the UK, continental Europe and Australia before moving to Asia. Lee Marine is a long-time representative of Ferretti Yachts, Pershing, Riva and Custom Line of Italy's Ferretti Group, as well as Australia's Riviera, and is also the Asia representative of Northrop & Johnson.

**STUART HU
(CHINA)**

A consultant of Sanya Central Business District Administration (SYCBDA), Hu's international profile rose in 2020 as Hainan became a Free Trade Zone. He made presentations on Hainan in the online Asia Boating Dialogue and the Macau Yacht Show's Asia-Pacific Yacht Industry High-Level Forum, revealing the island's five-year plan to encourage private boat ownership and the development of marinas, charter, and yacht building and maintenance. Hu is a former Secretary of Sanya Yachting Association and was a coordinator of the first and second editions of the Hainan Rendez-Vous.

**DANG HIEU
(VIETNAM)**

One of Vietnam's tourism pioneers, Dang Hieu is CEO and founder of AnaMarina in the coastal city of Nha Trang. Designed by Camper & Nicholson's Marinas, AnaMarina is set to accommodate up to 220 yachts. Hieu is also the founder of Focus Vietnam Holdings (2000), which focuses on tourism and hospitality. Businesses include Indochina Sails (2008), operating Mekong cruises between Vietnam and Cambodia. In 2011, Focus Vietnam set up charter-flight tourism to Nha Trang, which has proved hugely popular in Russia and China.

**EDWIN HO
(HONG KONG)**

Edwin Ho is the founder and President of Starship Yachts (1994), which represents most Ferretti Group brands (Ferretti Yachts, Pershing, Riva, Custom Line, Itama, Mochi Craft), as well as Cranchi, in Hong Kong and Macau. He sold a Riva 110' Dolcevita and a Custom Line Navetta 33 that both arrived in Hong Kong in late 2020, while other large yacht sales in recent years included the first units of both the Riva 100' Corsaro (2017) and Pershing 140 (2019), as well as a Riva 90' Argo (2019), and multiple Ferretti Yachts models.

**RENE HO
(CHINA)**

Rene Ho is General Manager of Haikou HTCH Marina Management (part of Haikou Tourism & Culture Investment Holding Group) and manages the Haikou National Sailing Base Public Marina, Asia's largest public marina with 611 berths (8-50m). Having represented Royal Huisman, Mangusta, Sevenstar Yacht Transport and Vripack in China, Ho has extensive experience in various marine business operations. Prior to joining HTCH Group, he was one of the founding members of Martello Yachting and Wooyacht Charters, specialising in superyacht services and management.

**ANDY HUANG
(TAIWAN)**

Huang is President of Johnson Yachts, founded in 1987. One of Taiwan's leading yacht builders and among many based in Kaohsiung such as Horizon and Ocean Alexander, Johnson has about 250 staff and builds models from 70-115ft, with all designs by Brit Bill Dixon and most units sold to the US. In 2019, it debuted its new 80, which joined 93 and 110 models, while its newest models are the 70 and flagship 115. The builder has strong representation around the world, with dealers for the US west coast, US east coast, Europe, Japan, Southeast Asia, Australia and New Zealand.

**GORDON HUI
(HONG KONG)**

A passionate, long-time Sunseeker client and one of the region's most successful yacht dealers, Hui created Sunseeker Asia in 2003 and quickly expanded the brand across the region. To date, Sunseeker Asia has sold well over 200 units, with about two-thirds into Hong Kong. Most recently, Hui has focused on larger Sunseekers, selling two 118 Yachts and a 131 Yacht. The first 116 Yacht is now in Hong Kong, with the 131 Yacht to follow this year.

**KENTA INABA
(JAPAN)**

A sailor since his youth, Inaba is President of Super Yacht Logistics Japan and runs Yachtzoo Tokyo, while his work promoting the superyacht industry in Japan includes easing regulations for visiting yachts. In his 20s, he moved from Japan to Florida, where he was involved in designing the Lauderdale Marine Centre before earning an MBA at the University of Miami. On returning to Japan, he worked for insurance and financial companies, most recently Morgan Stanley in Tokyo. Inaba sails regularly on two *Sallywag* yachts, the 100ft supermaxi and Orma 60 racing trimaran.

**LYU KAMIKAGE
(JAPAN)**

With 36 years in the yachting industry and widely acknowledged as an industry leader in Japan, Kamikage represents Ferretti Group brands Ferretti Yachts, Pershing and Riva, and has run the Burgess office in Tokyo since 2010. For Burgess, he principally focuses on yacht charter and sale and purchase, and is also involved in marketing and PR events locally. He represents several other yachting companies including Yachtalia.

**TRAUGOTT
KAMINSKI
(HONG KONG)**

'TK' heads The Italian Sea Group in this region as CEO of T.I.S.G.-Asia, which he founded in 2016. Kaminski entered the yachting industry as CEO of Sunseeker China in 2003, with media billing him as the 'Godfather of yachting in China'. The German represented Sanlorenzo in Greater China from 2013-15 before establishing T.I.S.G.-Asia to exclusively represent the Admiral and Tecnomar brands in Asia.

**BART KIMMAN
(HONG KONG)**

Kimman has been Commercial Director of Camper & Nicholson's Asia since 2018. Based in Hong Kong since 1985, he enjoyed a successful career in the financial industry. In 2003, he pursued one of his passions by becoming a yacht broker and five years later founded the first global yacht brokerage in Asia. A MYBA member, the multi-lingual Kimman has a wealth of experience and an established track record in yacht sales, yacht charter and yacht management, with a focus on superyachts.

**DR PETER LAM
(HONG KONG)**

Chairman of Camper & Nicholson's International, Dr Lam is also the Chairman of Lai Sun Group, which consists of five listed companies on the Hong Kong Stock Exchange, with businesses ranging from property and hotel development, to restaurants, media and entertainment. He enjoys golfing and boating, being a yacht owner in both the Mediterranean and Hong Kong.

**CARMEN LAU
(HONG KONG)**

Lau is Business Development Director at Camper & Nicholson's International and a Board Director at Camper & Nicholson's Asia. She started the latter's Hong Kong headquarters in 2017 and helped expand charter, management and brokerage services to Asia-based customers around the globe. C&N opened an office in Phuket in 2018 and appointed brokers in Australia, New Zealand, China and Malaysia in 2019. Lau has worked in the superyacht sector since 2004, overseen superyacht builds as an owner's representative, worked for a top Italian shipyard in Asia and run her own consultancy.

**JEAN-JACQUES
LAVIGNE (SINGAPORE)**

Lavigne, who moved to Singapore in the late 1990s, is CEO of Asia Superyacht Development (ASD), which represents marine-equipment suppliers and offers consultancy services, refit project management, brokerage and charter. In 2020, ASD became the Asia representative for Yachtalia, which distributes, installs and services products from the likes of Besenzone, Cantalupi, Gallinea, GOST, H&B Technics, Naviop, Nemo and Opacmare. ASD represents many other brands including Volvo Penta, Vision Systems, Stable, RMP Marine, Navaltecosud and CMC Marine.

**NINO KRISNAN
(INDONESIA)**

Krisnan is Technical Director of SKAYR Yachts, which he co-founded last year with Firman Santoso and Raul Renanda, and which is scheduled to launch the 40ft SK Renanda One in 2022. Krisnan is a practising naval architect, a boat and yacht designer, and Secretary General of Community for Maritime Studies Indonesia (CMSI). He is the founder and CEO of Kakanoo Marine (1999), which is focused on marine vessel design, building, repair and maintenance-related services. Owner of a Corsair F27 trimaran, he sails her often in the company of other sailors and enthusiasts.

**KARL KWOK
(HONG KONG)**

Kwok owns and races two *Beau Geste* yachts including a Mod 70 trimaran that smashed the Rolex China Sea Race record in 2018 then set multiple records the following year in Australia and New Zealand. His TP52 won several regattas in the US in 2019 and is now in Europe. Racing since 1975, Kwok is the only Chinese skipper to win the Rolex Sydney Hobart on handicap (1997) and a former President of the Hong Kong Sailing Federation. In recognition of his contributions, the Government has awarded him a Medal of Honour (2011) and Silver Bauhinia Star (2019).

**LESTER LAM
(HONG KONG)**

Lam was appointed a member of the Board of Directors of Camper & Nicholson's International in October 2016 and Chairman of Camper & Nicholson's Asia in May 2017. Son of Dr Peter Lam, he is CEO of Lai Fung Holdings and Executive Director of Lai Sun Development, eSun Holdings and Lai Sun Garment (International), all part of Lai Sun Group. His passion for yachting was developed over the past two decades as owner of several yachts in both the Mediterranean and Hong Kong for which he obtained related licences and certifications.

**JOSHUA LEE
(THAILAND)**

Lee is Managing Director of both Lee Marine and Northrop & Johnson Asia. After founding Lee Marine in 1997, he quickly established it as one of the region's leading yacht dealerships. The company represents Ferretti Yachts, Pershing, Riva and Custom Line of Italy's Ferretti Group, as well as Australia's Riviera. Lee's superyacht sales have included the 69.5m custom-built Feadship, *Samaya*, for an Asia-based client.

**ALLEN LENG
(CHINA)**

Leng is Chairman and co-founder of Heysea Yachts, mainland China's most prolific superyacht builder and a fixture in the top 30 of the Global Order Book since 2014, ranking 17th in 2021. Since 2018, he has been Vice-Chair of the ISO's Large Yachts division (Technical Committee 8, Subcommittee 12). Leng majored in naval architecture and ocean engineering at the Huazhong University of Science and Technology (1983-1987). From 1995, he lived in New Zealand for four years before returning to China, working in the IT industry before forming Heysea in 2007 with two partners.

**JAMES LI
(CHINA)**

Li is the founder of Speedo Marine (2003), one of China's leading yachting agencies. Headquartered in Shenzhen, the company has multiple sales and service centres along the coast. Speedo Marine represents Ferretti Yachts, Pershing and Riva from Italy's Ferretti Group, Prestige and Jeanneau from France's Beneteau Group, and catamaran builders Fountaine Pajot of France and Sunreef of Poland. Late last year, the company delivered the first 80 Sunreef Power in Asia to a client in China.

**LI QUANHAI
(CHINA)**

Li was elected President of World Sailing last November and will serve a four-year term until the 2024 General Assembly. He was formerly a Vice-President (2013-2020), International Judge (1998-2012) and Council Member (2006-12). Li spent over two decades in the Chinese Yachting Association as Secretary General (1997-2005) then Vice-President (2005-2018) and was heavily involved in the 2008 Olympics competition in Qingdao. During that period, he was also the Asian Sailing Federation's Vice-President (2006-08) and then President (2008-10).

**ROGER LIANG
(HONG KONG)**

Liang is the CEO of Kingship Marine, which he founded in 2004. The shipyard is in Zhongshan, north of Macau and a 90-minute ferry ride northwest of Hong Kong, where the company has its marketing and operations office. Drawing on his father's experience of building commercial craft and acquiring shipyards, Liang was involved in Italian shipyard Baglietto in the 1980s and Green Bay Marine in Singapore in the 1990s before creating Kingship.

**HANS LO
(HONG KONG)**

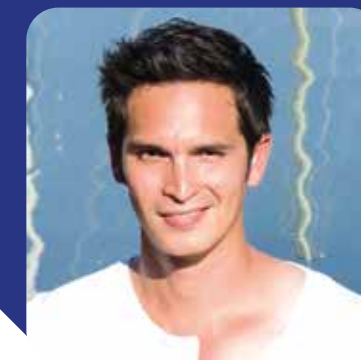
Deputy Director of CL Yachts, Hans Lo is a fifth-generation member of the family that has owned Cheoy Lee, with the shipyard his playground while growing up. Having studied civil engineering in Canada, Lo returned to Hong Kong in 2010 to work at Cheoy Lee as a Production Manager. After years in manufacturing, he moved into marketing and in 2018 helped launch CL Yachts, the company's new brand. After releasing the CLA76 and CLB72, the company premiered the CLB88 at last year's Fort Lauderdale show and is scheduled to debut the flagship CLX96 at this year's edition.

**PETER MAHONY
(HONG KONG)**

General Manager of Benetti Asia since 2017, Mahony oversees sales, client relationships, after-sales and marketing for the Italian superyacht builder in this region. Two of the first 12 sales of Benetti's Oasis 40M that debuted last year are to Asia, while upcoming deliveries include a 65m custom build to China. Mahony's three decades in marketing and sales includes working in the UK for both Sunseeker and Princess then also for both British shipyards in Singapore before his move to Hong Kong.

**CHANYO MANAKULSAWASDI
(THAILAND)**

Since mid-2019, Chanyo has been Country Manager of Lee Marine, the Thailand dealer for Ferretti Yachts, Pershing, Riva, Custom Line and Riviera. An engineer, he started his career with Caterpillar and after five years joined MTU as Sales and Marketing Manager, supplying marine engines. He was Thailand Country Manager for Emerson, a manufacturer of industrial products, for seven years before joining the luxury yachting industry in 2015 with Azimut Yachts Thailand.

**MATTHEW NA NAGARA
(THAILAND)**

Matthew is Chairman of the Thai Yachting Business Association. TYBA raised its international profile in 2019 by organising the first Thailand Charter Week and last year was instrumental in establishing Covid quarantine measures to allow foreign yachts to again enter Thailand. Matthew and his father, Surgeon Admiral Suriya (RTN), head the development of Port Takola Yacht Marina in Krabi, which expanded by 25 berths last year. Port Takola is eventually expected to feature 280 berths and be the focal point of a low-density, low-rise residential and commercial complex.

**MARTIN LO
(HONG KONG)**

A Director of Cheoy Lee and its new luxury motor yacht brand, CL Yachts, Martin Lo is one of Asia's most knowledgeable and experienced boat builders. A graduate of the Rhode Island School of Design, Lo is one of eight brothers who are Directors at Cheoy Lee and the fourth generation of the family that founded the business in Shanghai. Among three brothers based at the Doumen shipyard, west of Hong Kong, Martin has long been a key figure on the production side, even helping Lloyd's with its fibreglass quality-assurance programme in the 1980s.

**YP LOKE
(SINGAPORE)**

Loke is the long-time Chairman of the Singapore Boating Industry Association and last year co-organised the two-part Asia Boating Dialogue webinar with the HKBIA and ICOMIA. He helped create the series, which was held in Singapore in 2015 as ICOMIA – The Asian Dialogue and subsequently promoted as the Asia Boating Forum. Loke is a member of the ICOMIA Marinas Group and was an ICOMIA Vice-President until last year. A naval architect by training, he heads Spinnaker International, which consults on boating and marina matters.

**JOHN LU
(TAIWAN)**

Lu is President of Horizon Yachts, which he co-founded in 1987 in Kaohsiung, where it has four sites including a marina. Since entering the 80ft market in 1994, the builder has produced more than 200 yachts over 24m, establishing itself as one of Asia's most prolific superyacht builders and a regular in the Global Order Book's top 10, ranking seventh in the 2021 edition. Horizon is the only Asia-based member of SYBass (Superyacht Builders Association), and its key markets are North America, Australia and Europe.

**DUK THUAN NGUYEN
(VIETNAM)**

In 2017, after 17 years in the shipbuilding industry, Thuan established Vietyacht, the exclusive dealer of Jeanneau, Prestige and Fountaine Pajot in Vietnam. Soon after, he founded VietyachtClub to provide charter services in Halong Bay, led by a fleet of Jeanneau motorboats which berth in Tuan Chau Marina. In 2019, he launched a 1,000sqm indoor-outdoor showroom in Ha Long City, site of the head office, which is supported by sales branches along the coast, and founded LuxYacht as the exclusive dealer of Ferretti Yachts, Pershing and Riva in Vietnam.

**HUU HON NGUYEN
(VIETNAM)**

Hon Nguyen is the head of SR Media, publisher of the Vietnamese edition of *Yacht Style* since 2020, Luxuo Vietnam and WOW (World Of Watches) Vietnam, and renowned for organising lavish yachting events from the Mekong Delta to Halong Bay. Hon is closely monitoring yachting developments in Vietnam, supporting the growing number of yacht dealers representing the world's major leading luxury yachts builders, and promoting the new marinas set to open along the coast.

**ERIC NOYEL
(HONG KONG)**

Noyel is the founder and CEO of Asiamarine (2013) and Managing Director of Fraser Hong Kong since early 2018. Asiamarine also has offices in Thailand, Philippines, Vietnam and Singapore. The company represents Galeon, Bali Catamarans, Wellcraft and Tige in multiple markets, and Ferretti Yachts in the Philippines, and has brokerage, charter and yacht-management divisions. Noyel grew up in the south of France and learned sailing from age of seven. A regular on the social scene in Hong Kong, Noyel speaks French, English, German, Cantonese and Mandarin.



OH KEAN SHEN (MALAYSIA)

Oh is the founder and Managing Director of Pen Marine (1998), Malaysia's best-known dealership, which represents Ferretti Group brands Ferretti Yachts, Riva, Pershing and Custom Line, as well as Jeanneau, Leopard, Grand Banks and Heesen. It also has brokerage and charter divisions, and operates a chandlery. After three decades of promoting yachting in Malaysia, he partnered Jean Bernard Boura to form Pen Aviation.



FRANK PONG (HONG KONG)

A passionate sailor since 1975, Pong is one of Asia's best-known big-boat skippers, having raced various yachts named *Jelik* with notable success. Now in his mid-70s, he has been less active in Southeast Asia in recent years, but continues to be a mentor to sailors especially in China. When he competed in his 13th successive China Cup in 2019, his crew included Horace Chen, a SailGP and Volvo Ocean Race sailor. Pong was the first Chinese Commodore of the Royal Hong Kong Yacht Club and his family business owns UK Sailmakers' biggest production loft, situated in Tuen Mun.



JEAN-MARC POULLET (SINGAPORE)

Former Senior Partner with McKinsey & Co, Pouillet joined Burgess in 2015 as Chairman for Asia. Under his leadership, Burgess expanded in Asia with offices and partnerships in Singapore, Hong Kong, Japan, Thailand and India. An experienced yachtsman, he owns a 33m yacht and has cruised extensively throughout Southeast Asia.



MIKE SIMPSON (HONG KONG)

Mike Simpson is a pioneer of Asia's yachting industry and has played a leading role in the growth of the yachting lifestyle across the region since he founded Simpson Marine in 1984. He developed Simpson Marine into the largest new-yacht sales, brokerage and service company in Asia, now with over 100 staff in 12 offices across seven countries. A distributor for Sanlorenzo, Bluegame, Fairline, Beneteau, Lagoon and Aquila, the company also has dedicated superyacht and charter divisions. Mike is passionate about flying vintage planes and sailing, buying a Beneteau Oceanis 46.1 last year.



TANYUTA 'JOJO' SINGHMANEE (THAILAND)

Jojo is Managing Director of Asia Pacific Superyachts Phuket, which she co-founded with Gordon Fernandes in 2008. She has helped arrange the visits of many of the biggest superyachts to enter Thailand and last year was instrumental in obtaining permission for foreign-flagged yachts to check into the country again. Jojo, who has a Master's degree in Human Resources Management from UMDC University in Phuket, maintains strong connections with marine and government authorities in Thailand.



LIES SOL (THAILAND)

An experienced sailor and Board Member of the Thai Yachting Business Association, Sol has been a Retail Charter Broker and Charter Manager for Northrop & Johnson (SEA) since May 2019, having formerly worked for the global brokerage in a different franchise from 2013-2018 before a year with Camper & Nicholsons, also in Thailand. From 1989, she worked on large yachts for 15 years in the Caribbean, Florida, Bahamas and Asia-Pacific. Moving ashore, she worked in Phuket as a PR Manager for a resort and a yoga instructor, organised regattas and sailed in an all-women's team.



JERRY ROLLIN (PHILIPPINES)

A World Sailing-appointed International Race Officer (IRO), Rollin is currently Secretary General of the Philippine Sailing Association and Chairman of the Philippine Inter-island Sailing Foundation (PHINSAF), as well as the Philippine Hobie Challenge. He has officiated at dozens of different events across Asia including the King's Cup, Raja Muda, Boracay Cup and Chairman's Cup (President's/Commodore's Cup). In December 2019, he was the Competition Manager for the 30th Southeast Asian Games sailing competition at Subic Bay.



FIRMAN SANTOSO (INDONESIA)

Santoso is Managing Director of SKAYR Yachts, which he co-founded last year with naval architect Nino Krisnan and architect and artist Raul Renanda. Santoso comes from a maritime family, which in 1982 founded a marine tourism and charter operation in Jakarta that expanded to Bali and Lombok. A real-estate consultant, architect and urban planner, Santoso is active in Community for Maritime Studies Indonesia whose programmes promoting affordable sailing and maritime awareness. CMSI organised the Indonesia Boating Gathering at the 2019 Indonesia International Motor Show.



TRESNO SEERY (INDONESIA)

A naval architect, Tresno Seery is the CEO of prestigious private charter operator Silolona Sojourns, the company founded by the late Patti Seery. The launch of their phinisis, *Silolona* and *Si Datu Bua*, changed the face of private charter yachting, setting the bar in Southeast Asia. Originally from the US, Bali-based Seery played a key part in the design and build of *Si Datu Bua*, redefining safety, comfort and style. The design and build elements are areas Seery hopes to grow in the future.



NICK STRATTON (HONG KONG)

Working for Simpson Marine in Asia since 2010, Stratton has been the Sales Manager for the Sanlorenzo Asia division since 2017. Last year, his role expanded to include Sales Manager for Bluegame Asia after Simpson Marine started representing Sanlorenzo's sister brand in Asia. Formerly the company's Country Manager for Singapore, Stratton has sold more than 200 yachts in Asia. Before moving to Asia, he worked in the yachting industry in the UK including as a Yacht Brokerage Manager for Ancasta from 2004-2009.



VINCENT TABUTEAU (THAILAND)

A pioneer of Thailand's yachting industry, Tabuteau is founder and CEO of Asia Marine (1989), one of Southeast Asia's longest-established marine tourism companies. The company's services include charter (motor, sail and super yachts), central charter agency, yacht management, brokerage and new yacht sales as a dealer for Galeon, Bali and Wellcraft. As a partner of Hong Kong-based Asiamarine, Tabuteau has been the Managing Director of Fraser in Thailand since 2018. He is also Vice President of the Thai Yachting Business Association, organiser of the Thailand Charter Week.



EDWARD TAN (SINGAPORE)

Tan has been with Hong Seh Motors since 1997 and, upon his graduation from the University of Denver, served as Executive Director of Hong Seh Company from 2000. In 2008, he started Hong Seh Marine to diversify the business. The marine division of Hong Seh Company represents Ferretti Yachts, Pershing and Riva of Italy's Ferretti Group, as well as Boston Whaler.

**VINCENT TAN
(MALAYSIA)**

Founder of Berjaya Corporation, a diversified conglomerate listed on the Malaysian stock exchange, Tan is the co-owner of *Asean Lady*, the 88m proa-hulled megayacht built by Brian Chang's Yantai Raffles. Tan, who entered the Forbes billionaire list in 2010, started amassing his fortunes after buying the McDonald's franchise for Malaysia in 1980 when just 28. His business interests include property, hospitality, gaming, education and financial services. He is also the owner of Cardiff City and other football clubs in Europe and the US.

**TAN XUGUANG
(CHINA)**

Tan is Chairman of the SHIG-Weichai Group, which in 2012 acquired a controlling interest in the Ferretti Group with a total investment of €374 million as he became Chairman of Ferretti S.p.A. The Ferretti Group retained its key management team, headquarters and production bases in Italy. Today, the Ferretti Group's luxury yacht brands comprise Ferretti Yachts, Riva, Pershing, Itama, Mochi Craft, CRN, Custom Line and Wally.

**ARTHUR TAY
(SINGAPORE)**

As Chairman of the SUTL group of companies headquartered in Singapore, Tay is also CEO and Executive Director of SUTL Enterprise, a marina developer and operator, and owner of the ONE°15 brand. Since the flagship property at ONE°15 Marina Sentosa Cove launched in 2007, the brand has expanded to the USA, China, Indonesia, Malaysia and Thailand. Tay, who owns an Azimut 116, is a driving force behind the Singapore Yacht Show. He studied in the US at the University of California, Berkeley, Golden Gate University and University of San Francisco.

**TANCHANOK
VAJARODAYA
(THAILAND)**

Tanchanok 'Om' Vajarodaya is Co-Managing Director of Blue Voyage Thailand, which she co-founded with her husband Titawat 'Ping' Vajarodaya. The luxury charter company frequently hosts local and international celebrities on its dozen or so yachts, which include sailing catamarans, motor yachts, traditional boats and the 32m Astondoa *For Your Eyes Only*, one of Thailand's largest charter yachts. Blue Voyage operates from Andaman Sea bases in Phuket and Krabi, and in the Gulf of Thailand from Pattaya and Samui.

**WANG JIANLIN
(CHINA)**

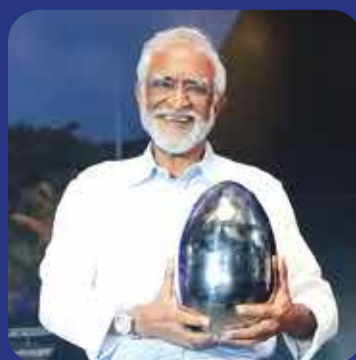
One of China's wealthiest men, Wang is founder and Chairman of the Wanda Group, which acquired ownership of Sunseeker International in 2013 in a deal worth GBP320 million. Founded in Dalian and headquartered in Beijing, Wanda Group has strong footprints across China, Europe and the US, and provides strong financial and strategic backing for Sunseeker. The Poole shipyard employs about 2,000 people and each year produces around 150 boats (38-161ft), with about 95 per cent exported.

**ADAM WATERS
(HONG KONG)**

Waters has been General Manager of Princess Yachts Greater China since 2015. A joint venture by Hong Kong-based conglomerates Dah Chong Hong and Chow Tai Fook, the company is the British yard's dealer in Hong Kong, mainland China and Macau, also offering brokerage and charter. In 2020, Waters also became General Manager of Williams Tenders Greater China, representing the brand across Hong Kong, Macau and mainland China. Before moving to Asia, he managed his own dealership in Australia for over a decade and represented Fairline in Asia Pacific for just a year.

**TEE TZER-YU
(TAIWAN)**

A qualified naval architect, Tee co-founded Amal Yachting in 2014 and quickly developed it into one of Taiwan's leading yacht dealers, representing the likes of Leopard Catamarans from South Africa, Absolute motor yachts of Italy, Sweden's Delta Powerboats and Axopar adventure boats from Finland. In 2019, Amal joined the wide distributor network of Italy's Ferretti Group as it became the exclusive dealer in Taiwan for Ferretti Yachts, Pershing and Riva.

**ANIL THADANI
(SINGAPORE)**

Thadani is an explorer, a photographer of wildlife – especially polar bears – and motoring enthusiast, as well as Chairman of Symphony Asia Holdings. An experienced scuba diver and skipper, he cruised through the Northwest Passage in both 2014 and 2015 on his 45m *Latitude*. In 2016, he circumnavigated the Svalbard archipelago in the Norwegian Arctic, celebrating his 70th birthday on an ice floe 400 miles from the North Pole. In 2019, he did a 30-day cruise through the Forgotten Islands, the Spice Islands of the Banda Sea, ending up in Raja Ampat.

**HWEE TIAH
(SINGAPORE)**

Tiah has been promoted to Head of Charters, Asia for Burgess, having joined the global brokerage in December 2015. Now in Singapore again, she worked in Hong Kong for two years before returning home in late 2019. After graduating from National University of Singapore with a Bachelor of Business Administration degree, she worked in senior positions within the shipping and marine insurance industries before joining Burgess.

**THOMAS WOO
(HONG KONG)**

Woo founded Absolute Marine in Hong Kong in 2014 and is one of Absolute's most successful dealers. Woo is also Managing Director of Marine Italia, which he co-founded with Paul Grange in 2015 and is the exclusive Azimut Yachts dealer for Hong Kong, Southern China, Macau, Taiwan and Singapore – and the Italian builder's leading dealership in Asia. The pair also set up their own shipyard company, Marinotec, in Shau Kei Wan in 2016. An avid yachting fan, Woo is very hands on and technically minded, and enjoys boating with friends and clients.

**MARK
WOODMANSEY
(HONG KONG)**

Based in Hong Kong since 2003, Woodmansey joined Burgess in 2015 and in 2019 was promoted to Head of Brokerage, Asia. He enjoyed standout years in 2018 and 2019, helping three clients to buy or sell 50m-plus superyachts including two top-10 brokerage transactions globally. The Brit worked on private and charter sailing yachts in the Mediterranean and Caribbean before moving to Hong Kong, where he spent over a decade with Simpson Marine.

**Dr SAMUEL YIN
(TAIWAN)**

Dr Yin is the owner of the new 81m *Sea Eagle II*, the world's largest aluminium sailing yacht at 1,100GT and Royal Huisman's biggest build to date. Designed by Dykstra and Mark Whiteley, the three-masted schooner delivered in 2020 is five times the volume of his first *Sea Eagle*, a 43m sloop delivered in 2015, also built by Royal Huisman and featuring naval architecture by German Frers and an interior by Rhoades Young. Dr Yin heads the Ruentex Group and is the founder of the Tang Prize, modelled on the Nobel Prize.



**VRIT YONGSAKUL
(THAILAND)**

Group Managing Director of Boat Lagoon Yachting (1994), Vrit has developed the company into one of Asia's largest yacht importation, distribution and after-sales organisations, operating across Thailand, Singapore, Malaysia, Indonesia and Maldives. A Princess dealer since 1994, the company also represents Jeanneau and Sacs, and invests heavily in bringing new models to the region. In early 2019, the company partnered with Burgess in Thailand, expanding Boat Lagoon Yachting's operations into the superyacht sector. Vrit became Burgess' Chief Representative, Thailand.



**AMBROUS YOUNG
(HONG KONG)**

Young is one of Asia's most renowned superyacht owners, although he has listed his 65m *Ambrosia* for sale through Camper & Nicholsons. Launched in 2006 and with a full refit in 2017, the 213ft megayacht is his third Benetti after 45m and 55m models of the same name. Prior to his Benettis, Young bought a 30m Azimut Jumbo (1990) and soon after purchased shares in the Azimut-Benetti Group. Young, who splits his time between Taiwan and Hong Kong, is a founding member of The International SeaKeepers Society.



**JOE YUEN
(HONG KONG)**

Yuen, the founder of JW Marine, is Chief Representative - Hong Kong and Macau for Burgess. Born in Hong Kong, he spent many years in Florida where he graduated with a Bachelor's degree. After returning to Hong Kong in 2002, he has been involved in yacht brokerage and management. Since 2012, he has also been an active committee member of the Asia-Pacific Superyacht Association (APSA), promoting Asia as a yachting destination.



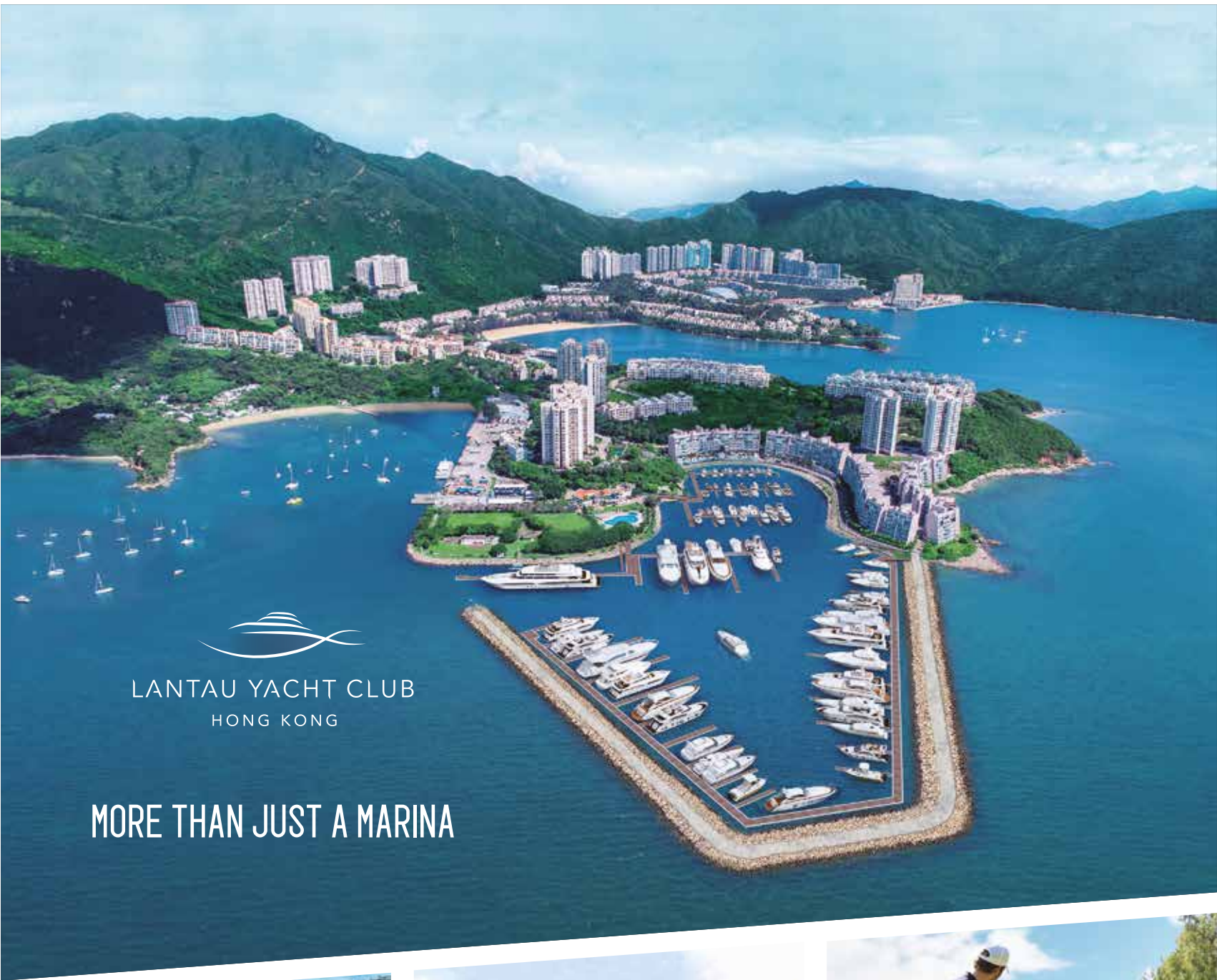
**ANGEL ZHOU
(CHINA)**

Zhou has been Simpson Marine's China General Manager for over a decade and played an instrumental role in the growth of the Chinese operations across the company's Shenzhen and Sanya offices. A key figure in Simpson Marine's successful large yacht and superyacht sales team, she is also heavily involved with the yacht management department. Zhou speaks fluent Mandarin, Cantonese and English, and specialises in customer care.



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