# BURGE SESS



# GO**SHOW**

Burgess @ the Cannes, Monaco & Fort Lauderdale Boat Shows.

# FLYBY

Burgess sponsors the celebrated aerobatic display of the Red Arrows at the Monaco Yacht show.

# BIG**DEALS**

Get the edge on the sales market with Burgess superyachts for sale.

# PLAY**AWAY**

Exclusive superyacht charter holidays for luxurious winter sun.



Still testing the water? Discover superyacht charters in the Caribbean and beyond for the winter holiday of a lifetime.

# IN THIS ISSUE »









# SAVE THE DATE



# Cannes Boat Show

The show season opens with the Festival de la Plaisance de Cannes, otherwise known as the Cannes Boat Show. One of the most accessible yacht shows in the world, with over 580 yachts of all sizes on display, Cannes is the place to find out what's on offer.



# Monaco Yacht Show

Europe's largest and foremost showcase for superyachts, this unmissable event is held every year in Monaco's historic Port Hercule. There is no better place to view the best yachts for sale and charter.



# Fort Lauderdale International Boat Show

Across six locations and 3 million square feet of exhibition space, Florida's Fort Lauderdale International Boat Show presents a terrific opportunity to browse and buy.



# MONACO YACHT SHOW

Monaco always exerts a powerful pull on the yachting elite, but for a few days in September, the attraction is irresistible, as the world's most coveted superyachts come to town. Let Burgess be your host, and use our knowledge, passion and connections to put yourself at the very heart of this extraordinary event.



**LENGTH** 60m (196.9ft)

BUILT 2009, CMN, France

**GUESTS**Up to 14 (maximum 12 guests for charter)

AME .

FOR SALE **€45,000,000** 

CHARTER RATE: from €315,000 per week

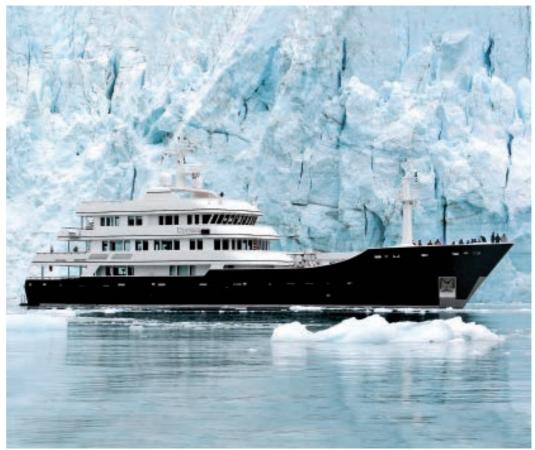
Cloud 9 is represented for sale and charter exclusively by Burgess

# YACHTS AT SHOW\*

From 49 metres to 60 metres, Burgess is proud to present 3 magnificent superyachts for sale at this year's Monaco Yacht Show. We will have a major presence in the harbour, having secured premium berths for Cloud 9, Ulysses and Platinum. Please contact the Burgess brokerage team to arrange viewings – we will be glad to organise hospitality and luxury transfers from the airport, heliport or your hotel, to help you get the most out of your time at the show.



**PLATINUM** >> 49.9m (163.7ft), Benetti, 2009



ULYSSES >>

59.6m (195.6ft), Trinity Yachts Inc, 2006

# **YACHTS AT ANCHOR\***

In addition to the prestigious yachts listed above, selected yachts from the Burgess brokerage and charter fleet will be at anchor just outside the famous harbour. Our comfortable Wahoo RIB tenders will whisk you out to these magnificent superyachts in a few minutes, where you can view the yacht in privacy and with all due discretion.

- 01 NERO
  - 90.1m (295.6ft), Corsair Yachts, 2008
- **02 ECSTASEA**

86m (282.2ft), Feadship, Royal Van Lent, 2004 (refit 2009)

**03 CAKEWALK** 

85.6m (280.9ft), Derecktor Shipyards, 2010

**04 REVERIE** 

70.1m (230ft), Benetti, 2000

**05 BATON ROUGE** 

62.5m (205.1ft), Icon Yachts, 2010

06 CAPRI

58.6m (192.1ft), Lürssen-Werft, 2003

**07 RASSELAS** 

52m (170.7ft), Feadship, De Vries, 1994 (refit 2012)

**08** DÉJÀ VU

50.3m (165ft) Feadship, Royal Van Lent, 2000 (refit 2011)

**09** MIM

49m (160.8ft), CMN, 2001 (refit 2012)

10 AUDACIA

48.5m (159ft) Feadship, C Van Lent, 1987 (refit 2011)

11 LET IT BE

47.8m (156.8ft), Heesen, 2007

12 BLUE ICE

45.7m (149.9ft), Palmer Johnson Inc, 2009

13 KARIA

45m (147.7ft), RMK Marine Shipyard, 2012

14 DOMANI

44.2m (145ft), Benetti, 2004 (refit 2009)

15 IL CIGNO

41.6m (136.7ft), Nicolini Shipyard, 1985 (refit 2006)

16 COMO

41.1m (135ft), Alloy Yachts, 2007

17 VANQUISH

36.5m (119.8ft), Palmer Johnson Inc, 2006 (refit 2011)

18 SEA LION

38.1m (125ft), Haak Shipyard, 1998 (refit 2011)

# **BURGESS**

presents

# OROYAL RED AIRFORCE RED ARROWS

Once again, Monaco Yacht Show visitors will be treated to an enthralling aerial display by the acclaimed Red Arrows, the RAF's specialist aerobatic team. Burgess is proud to sponsor this demonstration of skill, technology and courage – qualities that inspire all of us involved in superyachting.



\* All particulars are believed to be correct but cannot be guaranteed





17 20
NEW TO THE MARKET

# NERO: PRICE REDUCED TO €39,950,000

The celebrated 90 metre yacht Nero has had her price significantly reduced, to meet the market and secure a sale. This magnificent yacht represents an incredible opportunity for any buyer looking to acquire a major yacht, and is now available for inspection in the South of France.

Contact us now for further information on this unique opportunity.

Overall there is a reasonable level of activity in the market, and it is encouraging to note that there were more yachts sold in the second quarter of 2013 than were introduced to the market.

The second quarter of 2013 has seen 17 new yachts to the 40 metre+ category of the market, 51 price reductions and 19 yachts sold. The number of new yachts brought to the market in the second quarter of 2013 is less than this time last year, in fact, in the 65 to 85 metre category, there was only 1 new yacht offered for sale in this quarter, against 3 yachts sold, including the largest yacht sold this year, the 77 metre Lone Ranger, with Burgess representing the buyer. This confirms our view that well-priced yachts are really starting to sell and the backlog of inventory on the market is clearing.

Notable new yachts to the market are the iconic 99 metre Christina O, the magnificent 75 metre Ocean Victory and the well maintained 50 metre Feadship Déjà Vu. The 40 to 50 metre category of the market is still the busiest, with a steady turnover of inventory.

There were significantly fewer price reductions in the second quarter of 2013 than in the first quarter, and the total number of price reductions is also down on the same period in 2012. However realism on the part of the sellers regarding the value of their yachts remains the key ingredient in securing a sale. Yachts are generally selling below asking price, with reductions dependent on the age, type and overall condition of the yacht.



# THREE VITHA TVIST

Absolute originality is the signature of these three yachts: Vertigo, Ulysses, Capri. Three vessels of true character and stand-out quality. Each one, utterly unique. All designed to deliver an unequalled experience of superyacht ownership and built to the bespoke specifications of experienced yachtsmen.

**Vertigo:** the stylish sailor.

**Ulysses:** the all-round adventurer.

**Capri:** the pure pedigree.

Each presented in immaculate condition, ready for departure. Three opportunities to own a one-of-a-kind superyacht. Three superlative yachts with a twist.

# MULTIPLE AWARD-WINNING VERTIGO



2012 Winner

**International Superyacht Society Award 2012** 

>> Best Sailing Yacht over 40 metres

2012 Winner

# **Monaco Yacht Show**

>> Prix du Design Award

2012 Winner

# **World Superyacht Awards**

- >> Sailing Yacht of the Year
- >> Best Sailing Yacht 40 metres and over

2012 Winner

## **ShowBoats Design Awards**

- >> Exterior Design and Styling
- >> Interior Layout
- >> Recreational Space designed for Guest Use





# 1 VERTIGO

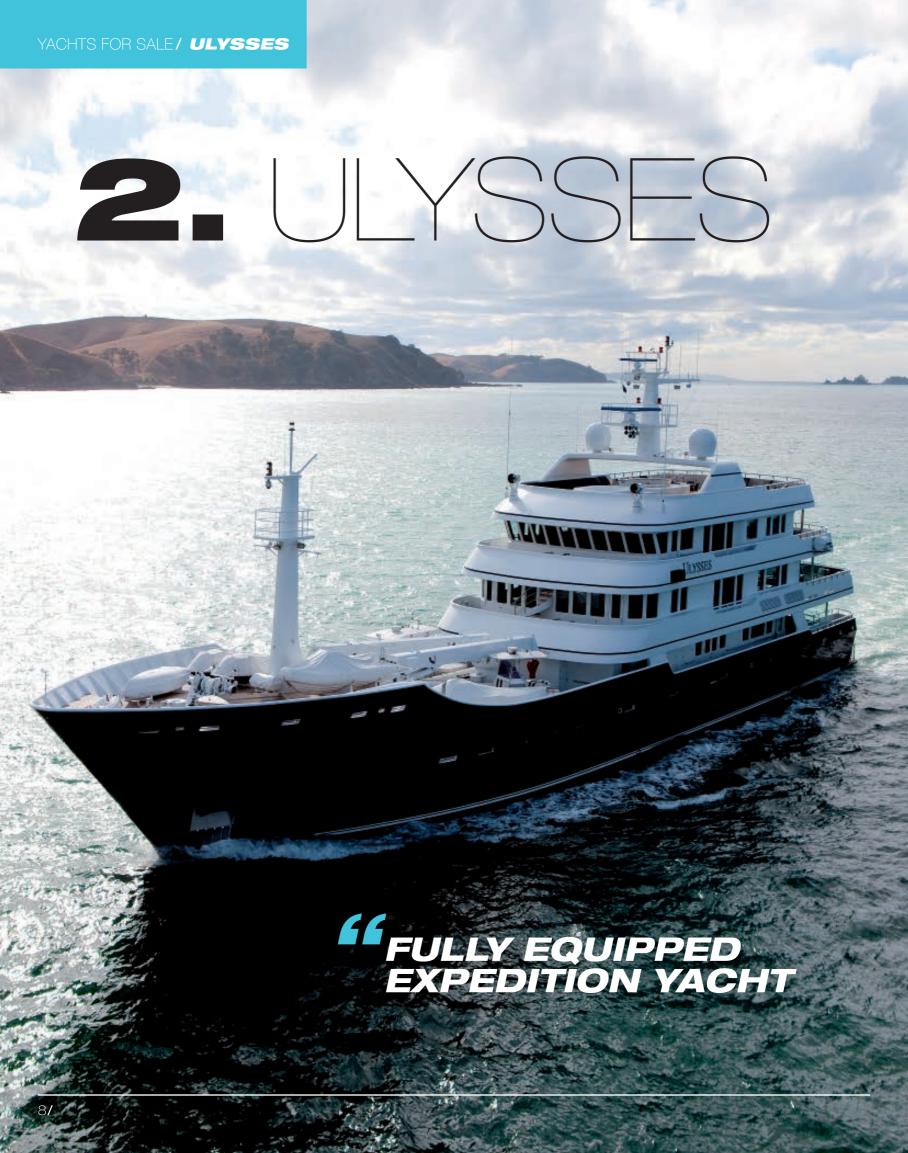
# Seize the moment, catch the breeze.

Multiple award-winning Vertigo is a spectacular new generation supersailer from the drawing boards of highly acclaimed designers Philippe Briand and Christian Liaigre, with quality construction by Alloy Yachts. Visually stunning, the sleek arch of Vertigo's superstructure protects a bright, contemporary, urban-styled interior. Sunpads at the rear of the cockpit conceal a spa pool, and the sinuous lines connecting deck saloon and cockpit form a seamless living area 30 metres long. There are 4 well-appointed guest cabins and an owner's suite aft, with direct access to the swim platform and amidships beachclub.

NEW TO THE SALES MARKET

··· REPRESENTED FOR SALE EXCLUSIVELY BY BURGESS AS WORLDWIDE CENTRAL AGENTS ···













# Don't just stand and stare, explore.

A head-turning adventurer which has completed two trans-Atlantic and two trans-Pacific voyages with ease, Ulysses is the ultimate global cruising yacht. A touch-and-go helipad, 6,000nm cruising range makes for highly efficient, go anywhere, long range offshore cruising. Her vast inventory of deck equipment includes fast tenders, 5-person submarine, diving gear and a host of watersports equipment to exhaust the most adventurous and active. Special features include a 2,000 sq ft skylounge with crystal bar and cocktail area, TV lounge, games room and a galleried atrium which streams light through three floors. Social and private deck areas provide multiple options for al fresco entertaining and formal dining for her 19 guests. Having recently undergone a comprehensive yard period of engineering upgrades and works, Ulysses has been maintained to the highest standards and is in excellent condition.

# **ULYSSES** >>

# LENGTH

59.6m (195.6ft)

# BUILT

2006, Trinity Yachts Inc, USA

# **GUESTS**

Up to 19

# FOR SALE **US\$36**,500,000

SIGNIFICANT PRICE REDUCTION OF OVER US\$10,000,000















## CAPRI >>

# **LENGTH**

58.6m (192.1ft)

**BUILT** 2003, Lürssen-Werft, Germany

# **GUESTS** Up to 12

# FOR SALE €29,950,000

REDUCED FROM €34,950,000

## CHARTER RATE: from €260,000 per week

Capri is represented for sale and charter exclusively by Burgess

# **Outstanding Lürssen-Werft build quality and pedigree**

Offering impressive volume rarely seen in a 58 metre motor yacht, Capri accommodates 12 guests in 6 well-appointed and comfortable suites including a full-beam master suite on the main deck. Her elegant interior, vast saloons and expansive sundeck are perfect for stylish entertaining or simply relaxing. She recently completed her Lloyd's Class 10 year survey, underwent a complete hull repaint and a completely new bridge/navigational system was installed. A truly unique purchase opportunity at a recently reduced price.

# 1. ECSTASEA »

86m (282.2ft), 2004 (refit 2009), Feadship, Royal Van Lent, The Netherlands

**PRICE ON APPLICATION** 

Not for sale to US residents while in US waters

# 9 YACHTS, 480 METRES OF INC REDIBLE



















# INCENTIVISED NE OPPORTUNTIES CONTRACK TO C



INCENTIVISED NEW BUILD **OPPORTUNTIES OFFER A SECURE** FAST TRACK TO CUSTOMISED SUPERYACHT OWNERSHIP.

- » LAUNCH IN UNDER 36 MONTHS
- >> THREE EXPERIENCED SHIPYARDS
- >> FIVE PROJECTS FROM 50 TO 76 METRES
- » GOOD SCOPE FOR CUSTOMISATION
- >> EXCEPTIONAL VALUE



The versatile Andrew Winch design for Proteksan Turquoise 76M delivers all the key features sought by superyacht owners. These include swim platforms, beach clubs, spacious master suites with private terraces, flexible social spaces and comfortable guest accommodation. Buyers are invited to get involved in developing the designs to their own requirements, adapting exterior styling and interior design to create a truly bespoke superyacht.



# ATTON PROTEKSAN TURQUOISE

This innovative and forward-looking Turkish shipyard has enjoyed considerable success with the recent launches of the award-winning 70 metre+ superyachts Talisman C and Vicky. Now, the highly professional and experienced Proteksan Turquoise project team is bringing to market two new builds that offer the same excellent build quality.

Both these projects will enable a buyer to be fully engaged with the build process and customisation of their superyacht.

Dominic Millman, Sales Broker, Burgess

# **LENGTH** 62m (203.4ft)

**DELIVERY** 2016, Proteksan Turquoise, Turkey

# **GUESTS** Up to 12

€32,500,000

# **PROTEKSAN TURQUOISE 62M**

A competitively priced, planning-stage project with design flexibility in a number of key areas, including modification to the length from 59.9 metres (ideal for access to ports such as St Tropez) to 62 metres.

# FAST TRACK CUSTOMISATION

The recently reduced asking prices of these two projects from Tankoa Yachts represent an unbeatable incentive in the new build market. Buyers will benefit from accelerated delivery plus the opportunity for customisation. While interior design concepts by Guigiaro or David Chipperfield are included, there is broad scope for adapting internal layout and design, and there is also an option to extend the length overall of S70 to 72 metres if required. Both vessels are dual Lloyds and RINA class, 'Green Star' environmentally accredited and MCA compliant.

**S70** 

**LENGTH** 70m (229.7ft)

**DELIVERY** 2015, Tankoa Yachts, Italy

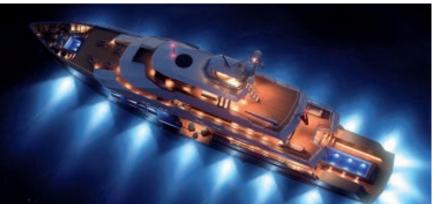
**GUESTS**Up to 14

FOR SALE **€45,000,000** 

The Tankoa S70 offers a potential launch date of 2015 and good flexibility to adapt the internal layout. Like her sistership, S70 is expected to develop a top speed of 16.5 knots and a cruising range of 5,000nm at 12 knots.

# Remarkable Explorer





Inspired by the award-winning success of McMullen and Wing's 45 metre expedition yacht Big Fish, the 50 metre sistership Big Star was conceived by the same owner and is now under construction at the same New Zealand yard. Sharing the same highly efficient displacement hull form as her acclaimed predecessor, Big Star offers incredible volume, stability and outstanding sea-keeping characteristics as already well proven by Big Fish's 60,000nm programme of global cruising.

Naval architects Gregory C Marshall are proposing several superstructure concepts, drawing on the most popular features of this much admired expedition vessel. Her current design includes a flexible layout for up to 6 quest cabins, a 38 metre owner's deck and extensive outdoor living options, including a fabulous aft deck with splash pool. There is full scope for a new owner to bring their own influence to the interior layout and design, which is already equipped with an immaculate engine room and a comprehensive inventory. Big Star can be launched in less than 2 years, offering a buyer the rare opportunity to acquire an outstanding high volume 50 metre luxury custom expedition yacht, fully warranted by her original award-winning New Zealand shipyard, at significantly less than replacement cost.



**LENGTH** 50m (164.1ft)

**DELIVERY** 

2015, McMullen & Wing Ltd, New Zealand

**GUESTS** Up to 11

FOR SALE US\$30,000,000

# TANKOA YACHTS

Tankoa Yachts in Genoa has a wealth of large yacht building experience backed by considerable recent investment. The yard offers comprehensive warranties and will consider flexibility in the structuring of a deal in order to incentivise new build activity. Owner input is welcome, and the team will work collaboratively to deliver your fast track customised superyacht.



p to 12

FOR SALE **€42,000,000** 

This 65 metre superyacht is currently 50% complete, opening up the possibility of delivery next year, assuming no modifications to current specification and design. Attractive accommodation includes a panoramic owner's apartment with private deck, full beam VIP suite and 4 guest suites.



















Soak up that Caribbean sunshine in perfect privacy and lavish luxury. All our superyachts feature ample deck areas for relaxation and al fresco dining, with comfortable shade as well as sunbathing areas. Indoors, enjoy light, bright spaces and total climate control at your fingertips.

INTERIOR DESIGN Redman Whiteley Dixon CRUISING SPEED 14 knots GUESTS 12 in 7 cabins CREW 17 SUMMER 2013 Mediterranean WINTER 2013/14 Caribbean CHARTER RATE from US\$462,000 per week

# NATITA

66m (216.6ft) • 12 GUESTS IN 6 CABINS





BUILT 2005, Oceanco, The Netherlands
INTERIOR DESIGN Alberto Pinto
CRUISING SPEED 12 knots
CREW 18
SUMMER 2013 Mediterranean
WINTER 2013/14 Caribbean/Bahamas
CHARTER RATE from US\$455,000 per week



Charter Natita in the Caribbean this winter, and enjoy the perfect combination of sun-soaked fun with cool, comfortable shade.



Welcome to the indooroutdoor life. Cool off in the unique scallop-shaped pool, or chill at the beach club. Get out on the water with an array of watercraft (Natita is a registered RYA training centre) before retreating into the fabulous Alberto Pinto designed interior, with its state-of-the-art cinema, fine dining and 6 luxurious guest suites.









BUILT 2007 (refit 2011), Christensen Shipyards Ltd, USA INTERIOR DESIGN Carol Williamson & Associates CRUISING SPEED 12 knots CREW 11 SUMMER 2013 Mediterranean WINTER 2013/14 Caribbean/Bahamas CHARTER RATE from US\$225,000 per week





Warm, clear, shallow and sheltered, Caribbean waters provide the ultimate playground for watersports. Discover secret caves and coves by kayak and tender, or improve your wakeboard and waveriding skills – your superyacht provides the perfect platform from which to enjoy the sea in your own way.

# MAJESTIC

61.2 m (200.8 ft) • 12 GUESTS IN 7 CABINS



Majestic rules the Caribbean waves with her famous Feadship lines, stunning interior and amazing facilities.

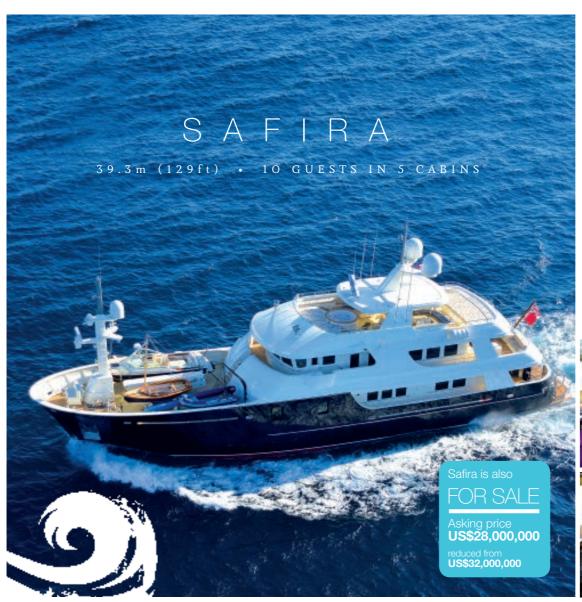


A dazzling addition to the azure bays of her winter cruising ground, Majestic has an unrivalled reputation for style and service. Her spacious, contemporary interior and deck areas, including a newly enhanced sundeck, offer breathtaking views of the surrounding seascape, while her expert crew can help you take advantage of a wide array of watersports equipment.

BUILT 2007, Feadship, Royal Van Lent, The Netherlands INTERIOR DESIGN J.W. Harris Design CRUISING SPEED 14 knots CREW 17 SUMMER 2013 Mediterranean WINTER 2013/14 Caribbean CHARTER RATE from US\$455,000 per week







Safira is a brand new superyacht, selfsufficient and luxurious, designed to make remote cruising both pleasurable and environmentally conscious. An armada of tenders, kayaks, and water toys invites you to explore further, and Safira uses a dynamic positioning system instead of anchoring to protect fragile coral reefs. Her 5 well-appointed cabins are centrally placed in the most stable position on board, for optimal comfort under way.

BUILT 2013, Newcastle Marine USA / Tyneside Yachts Ltd, USA INTERIOR DESIGN Michael David & Associates CRUISING SPEED 11 knots CREW 8 SUMMER 2013 New England & Greenland WINTER 2013/14 Caribbean CHARTER RATE from US\$119,000 per week





# KATYA

46 m (150.9 ft) • 12 GUESTS IN 5 CABINS

A sleek and striking presence on the water, Katya is a well-thought out and immaculately well-maintained yacht, ideal for family and friends. Full of elegant details such as polished stone floors and rich mahogany, without being too formal, the yacht is spacious, light and welcoming. There are 5 well-appointed cabins for 12 guests, including flexible accommodation for children and a full-width owner's suite. Her experienced crew will ensure your Caribbean charter is everything you could wish for.

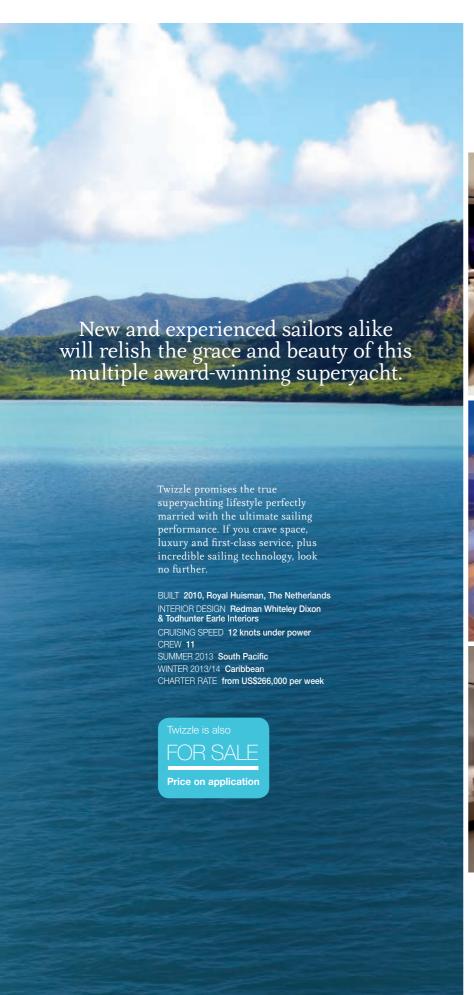
BUILT 2009, Delta Marine, USA INTERIOR DESIGN Jean Claude Canestrelli/Delta Design Group CRUISING SPEED 13 knots CRFW 9 SUMMER 2013 New England WINTER 2013/14 Caribbean CHARTER RATE from US\$161,000 per week

















# SCHEHERAZADE

47.2 m (154.9 ft) • 7 GUESTS IN 3 CABINS



For a honeymoon, anniversary or intimate party, this classically elegant sailing yacht epitomises romance.



Scheherazade is a real beauty. Tradition informs both the yacht's exterior lines and her welcoming interior. An expert crew will gauge your comfort levels to perfection, providing impeccable service and a magnificent sailing performance.

BUILT 2003, Hodgdon Yachts, USA
INTERIOR DESIGN Andrew Winch Designs
CRUISING SPEED 12 knots under power
CREW 6
SUMMER 2013 Please enquire
WINTER 2013/14 Caribbean
CHARTER RATE from US\$91,000 per week









Genevieve is an all-round star with a strong appeal to charter guests seeking a modern interpretation of the classic sailing yacht style.





The islands of South-East Asia remain one of yachting's best kept secrets, rarely visited by A-list superyachts. So when Cloud 9 elects to spend a winter season in this spectacular destination, it merits a closer look...

# CLOUD9

60 m (196.9ft) • 12 GUESTS IN 7 CABINS



From the unspoilt Mergui archipelago in Myanmar, to the dramatic limestone karsts of the Andaman Sea, the cruising grounds of South-East Asia are known for their incredible natural beauty. Now, you can access this region with the utmost ease, aboard Cloud 9.

Cloud 9 has an experienced and talented crew and charter-friendly layout. She accommodates 12 guests in 7 cabins, including a vast, open plan master suite. Around 500m² of living space,

in a cool, contemporary nautical style, extends over her vast decks. The large sundeck features a spa pool, barbecue and shaded dining area, and there are a range of other formal / informal, indoor / outdoor dining options. For those who want to head off-the-beaten-track without being out of touch, Cloud 9 is equipped with the latest AV and communication systems.





BUILT 2009, CMN, France
INTERIOR DESIGN Andrew Winch Designs CRUISING SPEED 15
CREW 15
SUMMER 2013 Mediterranean
WINTER 2013/14 South-East Asia CHARTER RATE from €315,000 per week

**CLOUD 9** will be available for charter in the Maldives, Thailand, Burma and Andaman Islands.



Some yachts are simply destined to make a splash in the superyacht charter market. Here are four outstanding vessels that will do exactly that as they join the Burgess charter fleet for 2013/14.

# TITANIA

72 m (236.2 ft) • 12 GUESTS IN 7 CABINS



A charter-friendly crew provides first-class service aboard Titania. Fresh from a 3.8 metre hull extension and major refit, this wonderful yacht now features a beach club with spa and sauna. The sundeck has a veranda with brand new gymnasium, and there are two master suites, one with private Jacuzzi and one with panoramic sea views from the upper deck.

BUILT 2006 (refit 2012), Lürssen, Germany INTERIOR DESIGN Francois Zuretti CRUISING SPEED 14 knots CREW 22 SUMMER 2013 Mediterranean WINTER 2013/14 Caribbean CHARTER RATE from €550,000 per week

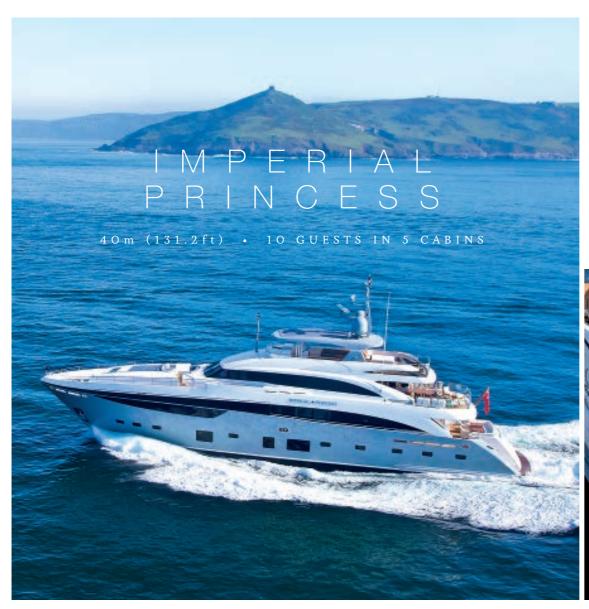
# LADYB

44.7 m (146.7 ft) • 7 GUESTS IN 3 CABINS

Unlike conventional sailing yachts, Lady B has a centreboard that allows you to access shallow and sheltered anchorages – perfect for Caribbean cruising. Her bright, modern interior includes a split-level saloon and generous master suite.

BUILT 2010, Vitters Shipyard, The Netherlands INTERIOR DESIGN Rhoades Young Design CRUISING SPEED 12 knots under power CREW 6
SUMMER 2013 Mediterranean
WINTER 2013/14 Caribbean
CHARTER RATE from €110,000 per week





Designed by Bannenberg & Rowell and delivered last year, the award-winning Imperial Princess epitomises intelligent use of space. Integrated outdoor and indoor areas amplify the volume on this innovative yacht, while port and starboard fold-down balconies extend the main saloon.

BUILT 2012, Princess Yachts International, UK INTERIOR DESIGN Bannenberg & Rowell CRUISING SPEED 12 knots CREW 8 SUMMER 2013 Bahamas WINTER 2013/14 Caribbean/Bahamas CHARTER RATE from US\$140,000 per week



# INVICTUS

66 m (216.5 ft) • 12 GUESTS IN 6 CABINS

This spectacular brand new 66 metre launch from American yard Delta rivals any European build in terms of outstanding quality and attention to detail. Offering incredible volume over her six spacious decks, Invictus easily gives the impression of a 75 metre yacht. Rich woods, dramatic marble and gorgeous indoor and outdoor furniture abound. Invictus has an innovative, guest-focused layout that makes her perfect for charter. Most of her guest cabins are located on the main deck, while the magnificent forward facing master suite offers panoramic views from the upper deck.

BUILT 2013, Delta Marine, USA INTERIOR DESIGN Diane Johnson Design / Johnson, Wen, Mulder & Associates CRUISING SPEED 15 knots CREW 20 WINTER 2013/14 Caribbean CHARTER RATE from US\$476,000 per week





Luna is a 42 metre Benetti featuring a number of innovations engineered and implemented under the watchful eye of Burgess Technical Services. Working closely with the shipyard and design team, in their capacity as the owner's project manager, our experienced technical team kept the project on track in terms of regulatory compliance, quality and safety. We ensured adherence to specifications, delivery time and costs. The result: a successful launch and a delighted owner.

# **BURGESS**

# CONTACT ANY OF OUR SPECIALISTS ACROSS THE GLOBE:

London

16/17 Pall Mall, London SW1Y 5LU, UK Tel: +44 20 7766 4300 Monaco

Le Panorama, 57 rue Grimaldi MC 98000, Monaco Tel: +377 97 97 81 21 **New York** 

3 East 63rd Street, New York NY 10065, USA Tel: +1 212 223 0410 Miami

390 Alton Road, Suite B Miami Beach Marina, Miami Beach FL 33139, USA Tel: +1 305 672 0150

**Moscow** Tel: +7 495 220 2402 **Palma**Tel: +34 971 495 413

**Athens** Tel: +30 6932 408 285

**Santa Monica** Tel: +1 310 392 7696

**Seattle** Tel: +1 206 285 4561

**Mumbai** Tel: +91 9619 195573 **Tokyo** Tel: +81 46 876 3646

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